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**A Bibliographic Guide to the  
Writings of Henry C. Taylor  
Agricultural Economist**

**Covering the Years 1893-1957**

*Compiled by*  
**ANNE DEWEES TAYLOR**  
*Indian-Queen-on-the-Potomac*

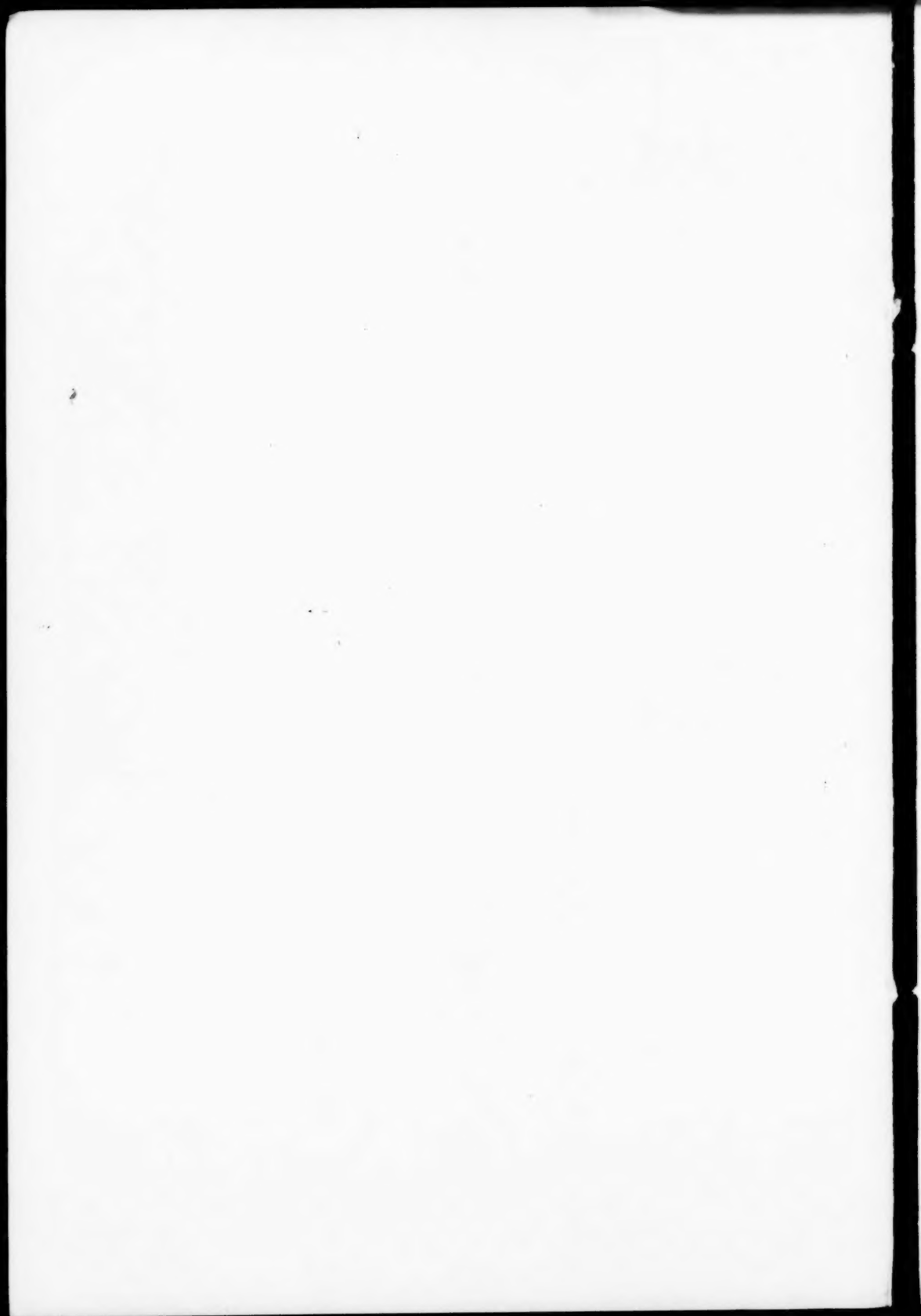
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*by*

**THE AGRICULTURAL HISTORY SOCIETY**



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to the Writings of

Henry C. Taylor

Agricultural Economist

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## HENRY C. TAYLOR

A pen drawing by Murray published in the Sunday Star, Washington, D. C., June 29, 1924, Part 2, in an article titled "Real Workers in the National Capital," by Herbert Corey.

## Introductory Note

The writings of Henry C. Taylor in the field of agricultural economics reflect his concern with the practical contributions of economics applied to the affairs of nations as well as to the economic well-being and the happiness of individuals. As early as 1911 he said that the function of agricultural economics was "to secure maximum net profits for the farmer and maximum well-being for the nation." Twenty-three years later he said: "If the economists are successful in presenting the facts in such form that the economic vision of the negotiators of international agreements may be clear, accurate and comprehensive, they will have done their part in the international planning for agricultural production. . . . The economist will be of no avail unless the light from the lamp which he holds falls within the line of vision of the men of affairs. . . ." In writing of motives which guide farmers in their economic activities, he included many other considerations in addition to profits measured in dollars. Of the farmer who continues to farm even though he could make more money in another occupation, he said, "He is wise enough to recognize that he is paid in direct satisfactions as well as in money, and that much of the richness of life is due to things which money cannot buy."

In stressing cultural values he said, "Improvement of the quality of life requires time for reading, time for meditation in quiet surroundings, time for social contacts without economic motive, time for the simple joys of being together; with literature, music, and art, as the media of common emotions and common aspirations. Under such influences will develop ideas and attitudes with respect to human relations which make it seem more natural to give than to take, to protect than to injure, to love than to hate. People who have these qualities imbedded in their lives so that they prac-

tice them unconsciously and without motive or design are truly cultured."

This bibliography is an outgrowth of the suggestions and encouragement of O. C. Stine, and the work was facilitated by opportunities for experience provided by Stine.

When this bibliography was first projected Everett E. Edwards talked with the compiler many times about the task and was most eager that the work should be undertaken. He was more than generous in giving time and suggestions and he was constant in encouragement. Wayne D. Rasmussen and Mrs. Everett E. Edwards of the history office of the Statistical and Historical Research Branch of the U. S. Department of Agriculture rendered most valuable assistance in suggesting methodology and in editing the manuscript and preparing it for publication. Many other persons gave gracious and greatly appreciated help.

The basis of this bibliography is a collection of the writings of Henry C. Taylor which was made in the course of research preparatory to the writing of the *Story of Agricultural Economics* (1952). The collection has been deposited in Madison at the State Historical Society of Wisconsin. A few minor items, and some items written by others for Henry C. Taylor and published over his signature, have been omitted. They are listed on a card index that is with the collection.

The purpose of the bibliography is to provide for students a tool that may be used to find the record of the development of the thinking and philosophy of one of the early workers in the field of agricultural economics in the United States.

ANNE DEWEES TAYLOR  
Indian-Queen-on-the-Potomac  
Washington, D. C.  
September 28, 1957

### Educational and Professional Chronology

- 1891-1893 Drake University, Des Moines, Iowa  
 1893-1896 Iowa State College at Ames, Bachelor of Agriculture, 1896; M.S.A. 1898  
 1896-1899 Graduate student in economics at University of Wisconsin  
 1899-1901 Studying agricultural economics in Europe by traveling, and studying in England and Germany, at Halle (with Conrad), Berlin (with Sering), London School of Economics, and British Museum Library  
 1901-1919 University of Wisconsin, Ph.D. 1902, L.L.D. 1933. Instructor and Professor, 1901-1919  
     1905 (On leave from the University of Wisconsin) 6 months with the U.S. Department of Agriculture working on the economics of irrigation  
 1909-1910 Worked during summer vacations with U.S. Census Bureau helping plan schedules for agricultural census and for special census of plantations  
 1919-1921 Chief, Office of Farm Management and Farm Economics  
 1921-1922 Chief, Bureau of Markets and Crop Estimates  
 1922-1925 Chief, Bureau of Agricultural Economics  
 1925-1928 Institute for Research in Land Economics, Northwestern University  
 1928-1931 Director of the Survey of Rural Vermont  
 1931-1932 With Commission of Appraisal of the Laymen's Foreign Missions Inquiry; spent the period in India, China, and Japan studying and appraising agricultural missions  
 1933-1935 In Rome on the Permanent Committee of the International Institute of Agriculture; President of the 13th General Assembly which met in 1936  
 1935-1945 Managing Director, Farm Foundation, Chicago  
 1945-1952 Agricultural Economist, Farm Foundation, Washington Office  
     1953 Honorary Doctor of Political Science, Albert-Ludwig University, Freiburg, Germany

### Bibliographic Guide

#### 1893

##### **The Future Farmer**, 6 p., manuscript (1)

Henry C. Taylor's first essay on agricultural economics; written while at Drake University, Iowa. The stimulus that led to it came from reading "The Problem of the Country" in Josiah Strong's *The New Era*. On Thanksgiving morning, 1893, Taylor took his essay to "Uncle" Henry Wallace, then editor of the *Iowa Homestead*, for his comments, and thus began Taylor's acquaintance with the Wallace family.

See also the 1940 manuscript entitled *History of Agricultural Economics in the United States*. The 5 manuscripts dated 1893, 1898 (2), 1899, and 1900 are in a binder as Pt. 1, vol. 2 (appendices) of that manuscript.

#### 1896

##### **[Minutes of Ely Economic Seminary]**, 1896 to 1900. (2)

Henry C. Taylor wrote the minutes of seminars held in the home of Richard T. Ely as follows: Vol. 1896 - May 10, 1898, p. 76-77, 91-92, 113-114, 168-169, and 190-191; Vol. May 3, 1898 - May 8, 1900, p. 16-21, 37-38, 68-69, and 93-94; reports on presentation by H. C. Taylor, p. 84-86, April

9, 1899. These minutes are in the collections of the State Historical Society of Wisconsin at Madison.

#### 1898

##### **Tenancy and Farm Ownership**, 36 p., manuscript, May 1898. (3)

Thesis submitted for the degree of Master of Scientific Agriculture, Iowa State College of Agriculture and Mechanic Arts, June 1898.

"The purpose of this essay is to study the condition of farmers in the United States with respect to the ownership of land, and to outline some of the forces which facilitate the acquisition of ownership, as well as those forces, which, retarding this acquisition, tend to increase the tenant class." - Introduction.

See also 1940 manuscript, *History of Agricultural Economics*. An abridged edition is published in Henry C. and Anne Dewees Taylor, *Story of Agricultural Economics* . . . (1952).

#### 1899

##### **Diary**, in the form of letters written in Europe by Henry C. Taylor to his parents. June 11, 1899 to May 6, 1901. (4)

These letters include a record of observations by Taylor while making a 50-day tour of English agriculture in August and September 1899. See also 1940 manuscript, *History of Agricultural Economics*.

**Diary.** Manuscript, Aug. 4, 1899 to Feb. 10, 1900. (5)

**Economics of Agriculture.** 9 p., manuscript. (6)

Notes used in a talk before R. T. Ely's seminar at the University of Wisconsin in the spring of 1899. These notes show a growing interest in what the Germans were doing in the field of agricultural economics. Roscher, Conrad, Hanssen, Sering, Buchenberger, and Brentano are referred to. See also 1940 Manuscript, *History of Agricultural Economics*.

### 1900

**Agriculture in Germany:** Notes on German Agriculture, 1900-1901. (7)

This manuscript was written while Taylor was a student at the University of Berlin. It is based largely upon material in the libraries of Berlin but in part upon observations made while on a bicycle tour in northwestern Germany in the summer of 1900. It deals with soil, climate, roads, villages, livestock, field crops and their rotation, farm machinery, size of farms, tenancy and landownership, inheritance, land credit, and agricultural labor. See also 1940 Manuscript, *History of Agricultural Economics*.

**The Decline of Landowning Farmers in England,** University of Wisconsin Bulletin 96, Economics and Political Science Series, vol. 1, no. 1. 66 p. Madison, June 1904. (8)

The first draft of this bulletin was written in the winter of 1899-1900 while Taylor was a student at the London School of Economics, and studying in the library of the British Museum, London, following his bicycle tour of Great Britain and Ireland. It was titled "Decline of Proprietary Farmers in England." After revision it was submitted to the University of Wisconsin in partial fulfillment of the requirements for the Ph.D. degree in 1902.

Tenant farmers, landowning farmers, and estate agents of the great landlords were visited with a view to getting as clear a picture as possible of the way in which farms were operated, and particularly the way in which farms were leased.

"... These studies in the history of English land tenure were undertaken with the hope that from the experience of an older country we might find a clue to the correct understanding of the problems of tenancy and landownership in the United States."—Preface.

Chapters 4, 5, and 6, p. 43-66 also published in T. N. Carver (Compiler), *Selected Readings in Rural Economics*. (Boston, [c. 1916]), p. 204-222.

### 1902

**A Discussion of the Industrial Commission's Report on Agriculture.** Manuscript. (9)

This discussion was presented before a meeting of the Wisconsin Economic Seminar conducted by R. T. Ely in his home, Madison, Wisconsin.

### 1903

**"Conditions Affecting Sugar-Beet Culture in the United States,"** in *Annals of the American Academy of Political and Social Science*, 22:179-187 (July 1903). (10)

This article was based upon material in the manuscript on Agriculture in Germany: Notes on German Agriculture, 1900-1901, and upon study of the problems of crop selection in the United States. It states a belief that "... a comparative study of the crops and field systems of Europe and America will lead to the conclusion that any attempts to establish the beet-sugar industry where it must compete with Indian corn is likely to prove a failure, and that, for this reason, our efforts to establish this industry should be restricted to that part of the beet region of the United States which lies outside of the corn belt."

**"The Differential Rent of Farm Land,"** in *Quarterly Journal of Economics*, 17:598-613 (August 1903). (11)

A consideration of Francis A. Walker's theory of differential profits and of the influence of the variation of the efficiency of farmers on the amount of rent farmers might have to pay for the use of land under free competition. The Ricardian theory of rent is repudiated as a measure of the amount of rent but not of the differential character of rent. So far as is known this was the first challenge of the Ricardian theory as a measure of rent.

**Syllabus of Lectures on Agricultural Economics.** 92 p. Madison, Privately Printed, 1903. (12)

This booklet, outlining the farm management phases of agricultural economics, was prepared and printed as an aid in giving a brief course to the short-course students in the College of Agriculture, University of Wisconsin. This and Thomas F. Hunt's *Lectures on the History of Agriculture and Rural Economics* (Privately Printed, 1899) supplement each other and are believed to be the first printed outlines of courses in agricultural economics in the English language.

### 1905

**An Introduction to the Study of Agricultural Economics.** (The Citizen's Library of Economics, Politics, and Sociology, Edited by R. T. Ely). viii, 327 p., charts, tables. New York, London, Macmillan Company, 1905. Reprinted 1911, 1914. (13)

Henry C. Taylor's first book on agricultural economics covered farm management, land rent and land tenure, but did not include marketing. It covered only a part of the course he was then giving the long-course students of agriculture at the University of Wisconsin.

Reviewed by: G.S.C., in *Yale Review*, 15:312-314 (November 1906); E. H. G., "The Organisation of Agriculture," in *Nature* (London), 74:193 (June 28, 1906); C. R. Henderson, "Partisans and Historians in Social Science," in *Dial*, 40:298 (May 1, 1906); L. Jebbs, "Agriculture and Economics," in *Speaker* (London), 14:387-388 (July 28, 1906); A. H. H. M., in *County Council and Agricultural Record* (London), October 1906;



*American Monthly Review of Reviews*, 32:637 (November 1905); *Book News*, 24 (280):296 (December 1905); *Clare Market Review* (London), January 1907; *Experiment Station Record*, 17:302 (November 1905); *Farmer*, 24:154 (Feb. 15, 1906); *Farmer's Voice*, November 1905; *Field* (London), July 28, 1906; *New York Times*, Oct. 14, 1905; *Philadelphia Record*, Mar. 4, 1906; *Scotsman* (Edinburgh) May 14, 1906; *Suburban Life* (Boston), n. s. 1 (13):36 (December 1905); *Tribune* (London), June 23, 1906; and *Toronto Globe*, Jan. 27, 1906.

**Revised and enlarged as:** *Agricultural Economics*, 439 p. New York, Macmillan Company, 1919. Reprinted 1921, 1922, and 1923. (14)

"This, one of the series of social science textbooks edited by R. T. Ely, covers the economics of production and of marketing, and the problem of maintaining and improving the economic and social position of the farmer. Problems of land and land tenure, farm credits, equipment, management, labor, and wages, and the grades and proportions of these factors of production are discussed. That portion of the book relating to marketing is devoted mainly to the relations between the farmer and the middleman and the difficulties of price fixing on the basis of cost of farm products. Social needs of farm life are outlined, and a survey of the importance of farm accounts and the historical, geographical, statistical, and experimental methods necessary in the investigation of agricultural problems concludes the volume."—*Experiment Station Record*, 42:789 (June 1920).

Reviewed by: A. E. Cance, in *American Economic Review*, 10:812-815 (December 1920).

**Revised as:** *Outlines of Agricultural Economics*, 610 p., charts, maps, tables. New York, Macmillan Company, 1925. Reprinted 1928, 1929, (15)

**Revised**, xii, 614 p., charts, maps, tables. New York, Macmillan Company, 1931; reprinted 1935, 1937, 1939, 1942, and 1949. (15a)

Reviewed by J. I. Falconer in *Journal of Farm Economics*, 13:661-662 (October 1931); note in *Experiment Station Record*, 65:678 (November 1931).

### 1907

[*Agricultural Economics*], in *American Economic Association Quarterly*, ser. 3, 9:79-81 (April 1908). (16)

This paper was prepared for a round table discussion, of which T. N. Carver was chairman, at the annual meeting of the American Economic Association at Madison, Wisconsin, Dec. 28-31, 1907.

"**Economic Problems in Agriculture by Irrigation.**" in *Journal of Political Economy*, 15:209-228 (April 1907). (17)

This article grew out of Taylor's work in editing and indexing a manuscript by Richard T. Ely on The Economics of Irrigation, page proof of which is in the Ely collection of the State Historical Society of Wisconsin.

### 1908

**Review**, L. H. Bailey, *The State and the Farmer* (New York, 1908), in *Economic Bulletin*, 1:305-307 (December 1908). (18)

### 1909

**A Brief Statement of the Field of Agricultural Economics**, with Special Reference to Its Relation to the Problems of Farm Management. 5 p., manuscript. (19)

This statement was attached to Dr. A. C. True's inspection report of the Wisconsin Station, visited by him September 10-11, 1909. A copy is in the files of the Office of Experiment Stations, U. S. Department of Agriculture, Washington, D. C.

**Farm Tenure**. 38 p., manuscript, July 1909. (20)

This paper was prepared for presentation at the County Y.M.C.A. Country Work School, Geneva, Wisconsin, Summer 1909. The purpose of these lectures was to help the County Y.M.C.A. worker find a place for himself in the rural community and help build a higher type of rural life.

"**Landownership and Tenancy**," in L. H. Bailey, ed., *Cyclopedia of American Agriculture*, 4:174-185 (New York, 1909). (21)

"**Rent and Profits in Agriculture**," in L. H. Bailey, ed., *Cyclopedia of American Agriculture*, 4:189-192 (New York, 1909). (22)

This article is a further development of the idea that variation in the efficiency of the farmers competing for the use of land required that the Ricardian theory of rent be modified. It also further elaborated the theory of differential profits.

### 1910

"**The Census as a Source Book in Agricultural Economics**," in *American Statistical Association, Quarterly Publications* (n. s. 93), 12: 466-467 (March 1911). (23)

Address presented at a special session on agricultural statistics at the annual meeting of the American Statistical Association, St. Louis, Dec. 29, 1910.

**Methods of Renting Farm Lands in Wisconsin**, Wisconsin Agricultural Experiment Station Bulletin 198. 30 p., chart, maps. Madison, July 1910. (24)

This bulletin was a revision of a manuscript, entitled The Tenures of Farm Land in Wisconsin, prepared in 1908 based on tours of investigations made in 1906 and 1907.

[**The Ricardo Centenary**] Discussion of "The Work and Influence of Ricardo" by Jacob H. Hollander, and "Where Ricardo Succeeded and Where He Failed" by James Bonar, in "Papers and Discussions of the 23rd Annual Meeting American Economic Association, St. Louis, Missouri, December 1910," in *American Economic Association Bulletin* (ser. 4), 1:102-109 (April 1911). (25)

## 1911

[**Agricultural Economics, Scope and Terminology**], a letter in *Report of the Committee on Instruction in Agriculture, 1911*, U. S. Department of Agriculture, Office of Experiment Stations Circular 115 (Washington, 1912), p. 9-10. (26)

This report is often referred to as the "Hunt Report" because T. F. Hunt was chairman. H. C. Taylor sets forth his ideas on agricultural economics terminology.

"**Keeping Close to Your Market**," in *Country Gentleman*, 76:10 (Aug. 24, 1911). (27)

This brief, popular article describes the need for a program such as the outlook program which was later developed by the U. S. Bureau of Agricultural Economics under the leadership of Henry C. Taylor as Chief of the Bureau.

**The Place of Economics in Agricultural Education and Research**, Wisconsin Agricultural Experiment Station Research Bulletin 16. p. 93-130, charts, 8 dot maps. Madison, June 1911. (28)

This bulletin was based on lectures given at the Graduate School of Agriculture at Ames, Iowa, July 4-29, 1910, on the following subjects: "The scope of agricultural economics and methods used in studying this subject," "The issue between the farmer and the middleman," and "The economic status of the American farmer."

"The function of economics, when applied to agriculture, as distinguished from physical and biological forces, is characterized as 'to make clear the economic forces with which the farmer has to deal and to develop methods of ascertaining what to produce and how to produce it in order to secure maximum net profits for the farmer and maximum well-being for the nation.' The methods applicable to the study of economic problems in agriculture are described as historical, geographical, statistical, accounting, and experimental. . . ." — Note in *Experiment Station Record*, 26:386-387 (March 1912).

Pages 93-97 and 119-125 of this bulletin are quoted in E. G. Nourse, *Agricultural Economics, A Selection of Materials* . . . (Chicago, 1916), p. 329-332 and p. 398-405; and p. 108-113 in H. C. and Anne Dewees Taylor, *The Story of Agricultural Economics* (Ames, Iowa, 1952), p. 278-280.

**The Prices of Farm Products**, Wisconsin Agricultural Experiment Station Bulletin 209. 30 p., charts, maps. Madison, May 1911. (29)

The material in this bulletin was first used as a lecture to the Wisconsin farmers gathered at the College of Agriculture's "farmers' week" in 1911.

Parts of this bulletin revised as: "Country Women, Egg Prices and Congress; How Unwise Legislation Will Affect Our National Egg Trade," in *Farm and Fireside*, 34 (16):4, 10 (May 25, 1911); and, "When to Sell Hogs and Corn," in *Farm and Fireside*, 34(20):6 (July 25, 1911), and 34(21):6-7 (Aug. 10, 1911).

**The Progress of the Dairy Industry in Wisconsin**, Wisconsin Agricultural Experiment Station Bulletin 210. 30 p., charts, maps, tables. Madison, June 1911. (With C. E. Lee). (30)

"This bulletin reviews the progress made during the decade from 1900 to 1910 in the dairy industry, which it is stated has become the most important branch in agriculture in Wisconsin. . . ." — Note in *Experiment Station Record*, 25:779 (December 1911).

**Review:** Christopher Turnor, *Land Problems and National Welfare* (London and New York, 1911), in *American Economic Review*, 1:569-570 (September 1911). (31)

## 1912

"**Efficient Use of Labor on the Farm**," in *Second Wisconsin Country Life Conference, February 1912*, University of Wisconsin Bulletin 509, General Series 342, p. 19-24. 1912. Slightly revised as "The Efficient Use of Farm Labor," in *Country Gentleman*, 77(18):8 (May 4, 1912). (32)

This article deals with the problem of the correlation of crops.

[**Farm Management**] "**Discussion**," in *American Economic Review Supplement*, 3:96-98 (March 1913). (33)

This paper was prepared for a round table discussion at the annual meeting of the American Economic Association, Boston, December 1912.

"**Integrity as a Source of Income**," in *Farm and Fireside*, 35 (16):4 (May 11, 1912). (34)

"**What Controls Potato Prices**," in *Country Gentleman*, 77 (16):5, 34 (Apr. 20, 1912). (35)

**Reviews:** T. N. Carver, *Principles of Rural Economics* (Boston, 1911), in *American Economic Review*, 2:620-624 (September 1912) [In this book review Taylor challenges Carver's theory of the proportions of the factors of production]; and Hermann Levy, *Large and Small Holdings. A Study of English Agricultural Economics* (London, 1911), in *American Economic Review*, 2:89-90 (March 1912). (36)

## 1913

"**Are Land Values too High?**" in *Breeder's Gazette*, 64:1205 (Dec. 18, 1913). (37)

"**Financing the Farmer: Farmers not to Blame**," in *Country Gentleman*, 78:102, 124 (Jan. 25, 1913). (38)

"**Hooks That Save the Hay**," in *Country Gentleman*, 78:981 (June 28, 1913). (39)

**The Marketing of Wisconsin Cheese**, Wisconsin Agricultural Experiment Station Bulletin 231. 46 p., charts, maps, illustrations, tables. Madison, April 1913. (With W. A. Schoenfeld and G. S. Wehrwein). (40)

This bulletin, which is the first of a series of bulletins issued by the University of Wisconsin Agricultural Experiment Stations on the marketing of farm products, set the pattern for the series. The effort was to draw a clear picture of the middleman processes and to report on who gets the money paid by the consumer.

**"The Theory of Rent and American Agriculture,"** in *American Economic Review Supplement*, 4:109-112 (March 1914). (41)

This paper was read at the annual meeting of the American Economic Association, Minneapolis, Dec. 29, 1913. Discussed by R. T. Ely and B. H. Hibbard.

[**Values of Country Living**]. In the following three articles Taylor stresses the values of farming as a way of life and of rural community activities as distinguished from maximum money profits as the goal of life: "The Long-Term Farm Loan," in *Country Gentleman*, 78:562 (Apr. 5, 1913); *The Ideals of a Countryman*, 6 p., manuscript, May 1914 (prepared as a talk to the Skillet Creek Farmer's Club, Baraboo, Wisconsin); and "Don't Sell the Paternal Estate," in *Country Gentleman*, 82:185 (Feb. 3, 1917). (42)

### 1915

**Experiment in Intensity of Culture.** 4 p., manuscript, 1915. (43)

This is a progress report on the Tarpleywick experiment farm in which objectives are explained and descriptions are given of a change in the type of farming by which hogs and tobacco are gradually displaced by dairying with fluid milk and purebred dairy cattle as the principal sources of income.

Revised, 10 p., manuscript, 1916.

**The Marketing of Wisconsin Potatoes.** Wisconsin Agricultural Experiment Station Bulletin 256. 38 p., charts, illustrations, maps, tables. Madison, July 1915. (44)

### 1916

**"Real Farmers are the Rural Leaders,"** in *Farmer*, 34:552 (Mar. 18, 1916). (45)

**"Two Dimensions of Productivity,"** in *American Economic Review Supplement*, 7:49-57 (March 1917). (46)

This paper was read at the annual meeting of the American Economic Association, Columbus, Ohio, Dec. 28, 1916.

### 1917

**"Credit and Landownership,"** in *Proceedings of the Texas Farmers' Congress and the Farmer's Short Course, 1917*, Agricultural and Mechanical College of Texas Bulletin, 3rd ser. vol. 3 (December 1917), p. 60-62. (47)

Lecture given at the Congress, Aug. 2, 1917.

**Essentials of Agricultural Education.** 28 p., manuscript. (48)

This is an address which was delivered at Iowa State College, Ames, probably in 1917 when Henry C. Taylor was initiated into Gamma Sigma Delta.

**Getting the Farm Work Done.** By a Wisconsin Farmer, Who, Year in and Year Out, Profitably Employs 2 Men on His 160-Acre Farm.

Agricultural Extension Service, University of Wisconsin Circular 76. 4 p. May 1917. (49)

Published under the direction of the State Council of Defense.

**"High Prices and Intensive Farming,"** in *American Farm Management Association, Record of the Proceedings*, 8th (1918), p. 105-112. (50)

An address at the annual meeting of the American Farm Management Association, Philadelphia, Dec. 27-29, 1917.

It is pointed out that under the peculiar conditions of 1917 the increase in price did not necessarily call for an increased application of labor and capital per unit of land because labor had become scarce and dear. The goal was "maximum total product for the nation."

**"Improving the Profits in the Dairy Business,"** in *Connecticut Dairymen's Association, Report of Proceedings*, 36:21-39 (1917). (51)

This address was given at a meeting of the Connecticut Dairymen's Association, Jan. 23, 1917.

**"Lectures on Land Tenure Given at the Farmers' Short Course at the Texas Agricultural College in July 1917,"** in *Proceedings of the Texas Farmers' Congress and the Farmers' Short Course, 1917*, Agricultural and Mechanical College of Texas Bulletin, 3rd ser., vol. 3, no. 23 (December 1917), p. 252-268. (52)

The four lectures in this series are: "Tenancy and Landownership in the United States with Special Reference to the Rapid Increase in Tenancy in Texas," p. 252-255 (53); "Methods of Adjusting the Relations between Landlords and Tenants," p. 255-259 (54); "Means of Acquiring Landownership," p. 260-264 (55); and "The Farmer and the Middleman," p. 264-268. (56)

**Syllabus of Lectures on Agricultural Economics, 1917-18.** Mimeographed, 1917. (57)

This syllabus was prepared for use in a course on agricultural economics at the University of Wisconsin.

### 1918

**"Potato Costs,"** in *Equity News*, 10:280-281 (Jan. 15, 1918). (58)

Presents estimates of the cost of growing Wisconsin potatoes in 1914 and in 1917.

**Price-Fixing and the Cost of Farm Products.** Wisconsin Agricultural Experiment Station Bulletin 292. 16 p. Madison, May 1918. (59)

"This bulletin discusses the difficulties in applying the cost principle to price fixing. Data are cited indicating that on the basis of average cost half the farmers would produce at a loss. . . . A price commission may well act as the medium for collective bargaining in the sale of farm products and in the purchase of supplies. The commission could also 'steady prices, guide production, and, in a measure, direct consumption, so that the greatest good may result to all concerned.'" - *Experiment Station Record*, 39:687-688 (November 1918).

### 1919

**"Farm Credit in Wisconsin,"** in *Hoard's Dairyman*, 57:906-908 (May 23, 1919). (60)

Address given before American Farm Management Association, Baltimore, Jan. 10, 1919.

**"Marketing Problems,"** in *Hoard's Dairyman*, 57:650-651 (April 18, 1919). (61)

A talk given with the title "The Issue between the Farmer and the Middleman," at the annual meeting of the National Association of Commissioners of Agriculture in Baltimore, Jan. 6-7, 1919.

**"The Place in Agriculture for the Returning Soldier,"** in U. S. Congress, 66th, 3 session, *Report of Fourth Annual Meeting of the National Association of Commissioners of Agriculture*, Senate Document 409 (1921), p. 105-108. (62)

A speech given at Baltimore, Jan. 7, 1919.

**Points Which the Office of Farm Management Would Like to Have Considered in the Conference in the Secretary's Office.** 3 p., manuscript, Aug. 18, 1919. (63)

This memorandum sets forth Taylor's idea of the functions of the Office of Farm Management of the U. S. Department of Agriculture and the division of labor between the bureaus.

**"Report of the Chief of the Office of Farm Management,"** in *Annual Reports of the Department of Agriculture for the Year Ended June 30, 1919* (Washington, D. C., 1920), p. 463-468. (Assisted by Division Leaders). (64)

**Report of Committee Appointed by the Secretary of Agriculture to Consider Plan of Organization, Scope of Work, and Projects for the Office of Farm Management, and Methods of Procedure in Making Cost of Production Studies,** U. S. Department of Agriculture, Office of the Secretary, Circular 132, 15 p. Washington, D. C., U. S. Govt. Print. Off., 1919. (With R. L. Adams, J. I. Falconer, G. F. Warren, Andrew Boss, J. A. Foord, Nat C. Murray, C. W. Thompson, and E. H. Thomson). (65)

This committee, which Taylor suggested be appointed, set up the plan accepted by Secretary Houston as the basis for giving a fresh start to the farm management work of the U. S. Department of Agriculture. Taylor was a member of the committee.

**"Statement of Dr. H. C. Taylor, Chief of the Office of Farm Management, Department of Agriculture,"** in U. S. Congress, 66th, 2 session, House, Committee on Agriculture, *The Agriculture Appropriation Bill, 1921* (1919), p. 35-75. (66)

The statement deals with outline of research in farm management and economics; cost of production and farm organization; farm finance; farm labor; agricultural history and geography; land economics; farm life studies; demonstration work.

**"Statement of Dr. H. C. Taylor, Chief of the Office of Farm Management, Department of Agriculture,"** in U. S. Congress, 66th, 1 session, Senate, Committee on Agriculture and Forestry, *Hearings on H. R. 3157, a Bill Making Appropriations for the Department of Agri-*

*culture for the Fiscal Year Ending June 30, 1920* (1919), p. 29-52. (67)

Henry C. Taylor called attention to plans for reorganization of the Office of Farm Management, emphasized need for cost of production studies, and answered questions about many phases of the work of the Office as contemplated under the new plans.

**War Prices and Farm Profits,** Wisconsin Agricultural Experiment Station Bulletin 300. 18 p., charts, tables. Madison, March 1919. Also, with slight revision, in *Hoard's Dairyman*, 57:1052-1053 (June 13, 1919). (With S. W. Mendum). (68)

This bulletin, based upon a survey of Verona township, Dane County, Wisconsin, was prepared to show variations in the results secured by different farmers and the rise in profits due to war prices. The scatter chart showing the range in labor incomes for each of five years and for a five-year average was a new form of presentation at that time.

**"The Work of the Office of Farm Management and Its Relation to the Agricultural Experiment Stations,"** in *Journal of Farm Economics*, 2:45-55 (January 1920). Also as "The Office of Farm Management of the United States Department of Agriculture and Its Relation to the State Agricultural Colleges and Experiment Stations," in Association of American Agricultural Colleges and Experiment Stations, *Proceedings*, 33rd (1919), p. 237-246. (69)

This paper was read at the Joint Meeting of the American Farm Economic Association and the Experiment Station Section of the American Association of Agricultural Colleges and Experiment Stations, Chicago, Nov. 12, 1919.

## 1920

**"The Adjustment of the Farm Business to Declining Price Levels,"** in *Journal of Farm Economics*, 3:1-9 (January 1921). (70)

Paper read at the annual meeting of the American Farm Economic Association, Dec. 30, 1920. This paper urged farmers to keep costs down for the crops of 1921 in the belief that farm products for the year 1921 would be sold on a falling market. Repairing old machinery rather than buying new machinery at high prices was advised. A telegram of protest came to the Secretary of Agriculture from the International Harvester Company. The sender feared such a course might lead to unemployment in his industry.

A shorter version with the same title was read at National Canners Association Meeting, Atlantic City, N. J., Jan. 18, 1921. A revised version of this paper, under the title "Adjustments in Farm Management to Meet the Marketing Situation," was delivered at the Extension Directors' Conference, Washington, D. C., Feb. 1, 1921, and, with the title "The Present Economic Situation," before the Conference of Extension Workers, at Salt Lake City, Feb. 8, 1921. See also item 87.

"Cost of Production Figures and Their Use," in *Farmer*, 37:2647-2648 (Dec. 4, 1920). (71)

This paper, with the title "Bulk Line Costs and How to Get Them," was read before the National Board of Farm Organizations, Columbus, Ohio, Sept. 2, 1920.

**Costs, Prices, and Farm Incomes.** 12 p., manuscript, June 8, 1920. (72)

Address presented at the special economic program at the semi-centennial of the Iowa State College.

In this paper Taylor mentioned the fact that his thinking was influenced by the course in economics which he took in 1896 at Iowa State College with Professor Stanton as teacher, using Walker's *Political Economy* as text. He then discussed the relation of costs to prices, the wide range of costs, the "bulk line" theory in price fixing, costs as a guide in production, and the importance of using increments in income in bringing about higher levels of living rather than higher levels of land prices.

**Farm Labor in Wisconsin,** Wisconsin Agricultural Experiment Station Bulletin 316, 48 p., charts, maps, tables, Madison, June 1920. (With John D. Black). (73)

While the material for this bulletin was collected under my supervision, the bulletin was written and prepared for publication by John D. Black. — Comment by Henry C. Taylor.

"The Farmer's Economic Problem," in Kansas State Board of Agriculture, *Report . . . for Quarter Ending March 1920, Containing the Addresses, Papers and Discussions at the Board's Forty-Ninth Annual Meeting, January 14-16, 1920*, 39(153):26-35 (1920). (74)

**The Farmer's Share and How to Get It.** 5 p., mimeographed, Nov. 18, 1920. (75)

"Report of the Chief of the Office of Farm Management and Farm Economics," in *Annual Reports of the Department of Agriculture for the Year Ended June 30, 1920* (Washington, D. C., 1921), p. 569-575. (Assisted by Division Leaders). (76)

**Review:** L. C. Gray and O. G. Lloyd, *Farm Land Values in Iowa*, U. S. Department of Agriculture Bulletin 874 (Washington, 1920), in *American Economic Review*, 10:866-867 (December 1920). (77)

## 1921

"Adjustment of Production," in *Banker-Farmer*, 8(6):7 (May 1921). (78)

A brief statement of what the farmers themselves, the agricultural colleges and the Department of Agriculture can do to help the farmer in adjusting production to the market.

"Agricultural Extension Service in Economics," in Association of Land Grant Colleges, *Proceedings*, 35th (1922), p. 212-216. (79)

Paper read at the meeting of the Directors of Agricultural Extension, meeting with the Associ-

ation of Land Grant Colleges, at New Orleans, Nov. 8, 1921.

**Bureau of Agricultural Economics** (or Bureau of Farm Management and Markets). 4 p., manuscript, June 1921. (80)

An outline prepared by Taylor and others for H. C. Wallace while planning the consolidation of markets, farm management, and crop estimates into one bureau.

"The Development of the American Farm Economic Association," in *Journal of Farm Economics*, 4:92-99 (April 1922). (81)

Paper presented at meeting of American Farm Economic Association, December 1921, and in slightly modified form at the meeting at which a District of Columbia Section of the American Farm Economic Association was organized, March 9, 1922.

"The Field of Agricultural Economics," 5 p., and "Extension Service in Agricultural Economics," 6 p., in *Field of Agricultural Economics* (Washington, D. C., 1921); reissued as *Agricultural Economics* (Washington, D. C., 1922), p. 4-8 and 84-89. (82)

The mimeographed book in which these articles appeared comprised 16 papers prepared for in-service training of staff members of agencies being consolidated into the new Bureau of Agricultural Economics and for publication in a number of agricultural college journals to stimulate student interest in the field of agricultural economics.

The first article was also published, with the same title, in *Cornell Countryman*, 19:76-77 (December 1921) and in *Illinois Agriculturalist* (Urbana, Ill.), 26:43-44 (November 1921); and as "The Field of Agricultural Economics and What It Has to Offer," *Agricultural Student* (Columbus, Ohio), 28:52-53 (November 1921).

[**Foreign Agricultural Information**]. Conference Held in the Office of Dr. H. C. Taylor, Chief of the Bureau of Markets and Crop Estimates, 33 p., manuscript, July 1921. (83)

The conference was held to ascertain in what measure the Department of Commerce was prepared to secure agricultural economic information and make it available to the Department of Agriculture and in what measure the latter would need to send men abroad to secure agricultural information.

"Future Plans of the United States Bureau of Markets and Crop Estimates," National Association of State Marketing Officials, *Proceedings*, 3rd (1921), p. 28-32. (84)

Address at annual convention held at Chicago, Nov. 28-29, 1921.

"Report of the Chief of the Office of Farm Management and Farm Economics for Fiscal Year 1920-21," 10 p., manuscript. (Assisted by Division Leaders). (85)

"Statement of Mr. H. C. Taylor, Chief, of the Office of Farm Management, Department of Agriculture," in U. S. Congress, 66th, 3 session, House, Subcommittee of Committee on



Appropriations, *Hearings, Agricultural Appropriations Bill for 1922*, (1921), p. 28-52. (86)

In addition to a statement of the work done and planned by the Office questions were answered about: cost of production studies, especially wheat, beef, and cotton; farm finance studies; farm labor studies; agricultural history and geography; land economics; rural life studies; and State cooperation.

**There is No Panacea.** 5 p., manuscript. (87)

A statement read in a conference of the chiefs of the Bureau of Markets, Crop Estimates and Farm Management, U. S. Department of Agriculture, and read also at a meeting of the directors of extension on February 1, 1921. This is one section of the 18-page mimeographed speech entitled Adjustments in Farm Management to Meet the Marketing Situations, Feb. 1, 1921. See Item 70 for earlier versions.

## 1922

**Bureau of Agricultural Economics** [Washington, D. C., 1922]. 10 p., manuscript. (88)

This article discusses the farmer's economic problems and the organization and functioning of the Bureau of Agricultural Economics in its efforts to help farmers solve their economic problems.

**"Bureau of Agricultural Economics; Statement of Dr. H. C. Taylor, Chief . . ."** in U. S. Congress, 67th, 4 session, House, Committee on Appropriations, *Agricultural Appropriation Bill, 1924, Hearing* (1922), p. 380-396. (89)

**Commodity Councils.** 6 p., manuscript. (90)

Taylor's views of the way the work of the U. S. Department of Agriculture should be organized.

**"The Department of Agriculture and the Grain Trade,"** in *American Co-operative Manager*, 7:16-24 (Oct. 10, 1922). (91)

Read at annual meeting of Grain Dealers' National Association, New Orleans, Oct. 3, 1922.

**"Development of the Work in Agricultural Economics, Farm Management, and Allied Subjects in Land-Grant Colleges,"** in *Land-Grant College Education, 1910-1920*, U. S. Department of the Interior, Bureau of Education Bulletin, 1924, no. 37 (Washington, D. C., 1925), p. 37-45. (92)

**The Farmer's Part in Solving the Marketing Problem.** 10 p., mimeographed, June 30, 1922. (93)

Paper presented at the meeting of New England Extension Workers, Amherst, Mass.

**The Farmer's Part in Solving the Marketing Problem.** 11 p., mimeographed, October 1922. (94)

Although the title is the same as that of the preceding paper, this paper discusses a different aspect of the subject. It was read at the meeting of the Ohio County Agents, Specialists, and State Leaders, Columbus, Ohio, Oct. 20, 1922.

Revised as, "How Can the Farmer Improve His

Situation?" in *Country Gentleman*, 88(11):17, 24 (Mar. 17, 1923).

**"Investigation of Country Life and Community Organizations . . ."** in U. S. Congress, 67th, 2 session, House, Subcommittee of Committee on Appropriations, *Hearing . . . Agricultural Appropriation Bill for 1923* (1922), p. 596-597. (95)

Taylor explained the type of scientific studies of country life problems being carried on by Galpin in the Department of Agriculture, and introduced Galpin to the Committee.

**[Land Credit Problem].** 6 p., manuscript, Aug. 21, 1922. (96)

Summary of address before the annual meeting of the American Association of Joint Stock Land Banks, Chicago.

**The Literature of Agriculture.** 13 p., manuscript, March 1922. (97)

Talk to Librarians of the U. S. Department of Agriculture, Washington, D. C., Mar. 23, 1922, in which Taylor gives a general view of the literature of an economic nature in which he has been interested and outlines the function of a research librarian in the Bureau of Agricultural Economics.

Also Press Release, 4 p., manuscript; and in *Bureau News*, 6(13):1 (Mar. 28, 1922).

Revised as, "Broadening the Field of the Library Worker," in *Special Libraries*, 13:69 (May 1922).

**"The Marketing Problem,"** in *Banker-Farmer*, 9 (8):2-4 (August 1922). (98)

**Marketing Service to be Rendered—Investigational.** 7 p., manuscript, Mar. 3, 1922. (98a)

Address at joint meeting of specialists in animal husbandry and marketing, Chicago.

**"The Objectives in Agricultural Cost Accounting,"** in *Journal of Farm Economics*, 5:65-78 (April 1923). (99)

Read at meeting of the American Farm Economic Association, Chicago, Dec. 28, 1922.

**"Recent Developments of Teaching the Economics of Marketing,"** in *American Economic Review*, 12:741-743 (December 1922). (100)

**"Report of Chief, Office of Farm Management and Farm Economics,"** in *Annual Reports of Department of Agriculture for the Year Ended June 30, 1922* (Washington, 1923), p. 545-566. (Assisted by Division Leaders). (101)

**"Statement of Dr. Henry C. Taylor, Chief, Bureau of Markets and Crop Estimates,"** in U. S. Congress, 67th, 2 session, House, Committee on Agriculture, *Hearings on H. R. 7401, Grades for Spring Wheat*, Serial J, 2 suppl. (1922), p. 339-357. (102)

**"Statement of . . . Dr. H. C. Taylor, Chief, Bureau of Markets and Crop Estimates,"** in U. S. Congress, 67th, 2 session, House, Subcommittee of Committee on Appropriations, *Hearing* (1922), p. 511-518. (103)

Explains plans for consolidating the economic

work of the Bureau of Crop Estimates, Bureau of Markets and Office of Farm Management and Farm Economics into one new Bureau of Agricultural Economics.

**What's Back of Marketing.** 56 p., illustrated. Chicago, American Institute of Agriculture, 1922. (104)

This is "Lesson A" in a series issued by the American Institute of Agriculture. Prepared by C. B. Sherman under the supervision of H. C. Taylor.

### 1923

**"Agricultural Forecasting,"** in *Journal of Farm Economics*, 6:156-163 (April 1924). (105)

"A forecast is a statement of what may be expected to happen, based upon present conditions and observations interpreted in the light of previous experience; and is the basis of deciding what action to take in order to secure the desired end." — p. 156.

This paper was first prepared as an address to students of agricultural economics in the summer session at Cornell University (16 p., mimeographed, Aug. 11, 1923). A somewhat shorter version was read at the meeting of the American Farm Economic Association, Washington, D. C., Dec. 27, 1923. It was discussed by F. A. Pearson of Cornell (*Journal of Farm Economics*, 6:163-165 [April 1924]). Also, an expanded version with diagrams and charts, in *Vocational Education Magazine*, 2:362-369 (January 1924).

**The Agricultural Situation and the Means of Setting It Right.** 6 p., manuscript, Sept. 22, 1923. (106)

A statement sent to the Secretary of Agriculture.

**[Agricultural Situation in the Northwest].** Notes on Trip through the Wheat Region of the Northwest. 22 p., manuscript, Nov. 9, 1923. (107)

**"Courses in Marketing,"** in *Journal of Farm Economics*, 6:20-27 (January 1924). (108)

Paper read at annual meeting of American Farm Economic Association, Washington, D. C., Dec. 28, 1923.

**"Economics in the Agricultural Course,"** in Association of Land Grant Colleges, *Proceedings*, 37th (1924), p. 195-200. (109)

Address made at Resident Teaching Session of annual convention of Association of Land Grant Colleges, Chicago, Nov. 13, 1923.

**"The Farmer's Economic Problem,"** in Florida Department of Agriculture, *Quarterly Bulletin*, 33 (2):58-59 (Apr. 1, 1923). (110)

**"The Government Cotton Reports,"** in *Commerce and Finance*, 12:1651-1655 (Sept. 12, 1923). (111)

**Grain Marketing and Grain Grading.** 5 p., manuscript. (112)

Prepared for presentation at a meeting of the Tri-State Grain Growers Association and sent to J. L. Coulter, North Dakota Agricultural College, to be read at the meeting, Jan. 15, 1923.

**... High Points in Secretary of Agriculture [Henry C.] Wallace's Report at Cabinet Meeting.** 4 p., manuscript, Sept. 25, 1923. (113)

**The Marketing Problem.** 5 p., mimeographed, Feb. 27, 1923. (114)

Address before the Agricultural Editors' Association, Washington, D. C. A discussion of the character of the marketing problem. The farmer produces for distant markets in competition with farmers widely scattered geographically. The U. S. Department of Agriculture undertakes to provide information regarding production and demand, also to help in standardization and grading of products.

Revised as, *Marketing of Farm Products*. 10 p., manuscript, Dec. 7, 1923.

Paper presented at the annual meeting of the American Institute of Chemical Engineers, Washington, D. C., Dec. 5-8, 1923. Special attention was given to some of the problems in the marketing of farm produce in which the chemists have rendered valuable service.

**"Position of the Federal Bureau in Regard to Cooperative Marketing,"** in *Cooperative Marketing and City Marketing Problems*, National Association of State Marketing Officials, *Proceedings*, 5th (1923), p. 38-40. (115)

Remarks at a banquet of State Marketing Officials Association, Chicago, Dec. 5, 1923.

**Present Objectives of Research Work in Farm Organization and Cost of Production.** 5 p., mimeographed. Washington, D. C., U. S. Department of Agriculture, July 1923. (116)

Address delivered at Conference of Research Workers in the Field of Farm Organization, Chicago, May 18-19, 1923.

**"Report of Chief of Bureau of Agricultural Economics,"** in *Annual Reports of the Department of Agriculture for the Year Ended June 30, 1923* (Washington, 1924), p. 131-197. (Assisted by Division Leaders). (117)

"In the period of agricultural readjustment experienced during the past year it was important for farmers to secure the facts bearing upon current problems that would give them the greatest aid in making the right decisions in planning farm operations and in marketing their products . . ."

On July 1, 1921 the Bureau of Markets and the Bureau of Crop Estimates were consolidated. On July 1, 1922 the Office of Farm Management and Farm Economics was combined with them to form the Bureau of Agricultural Economics.

"The benefits have been threefold: The development of new forms of helpful information for agriculture in the present period of readjustment; the expansion of fundamental studies in farm organization, marketing, and crop estimating; and an increased efficiency of the entire personnel through closer cooperation, broadened knowledge . . ."

The report shows a chart of the organization.

The plan of holding a conference of a group of well-known economists and statisticians to examine the facts and prepare a statement on the *agricultural outlook* was inaugurated in April 1923. The pig survey was first made in June 1922. The first report on intended acreages of crops was pub-

lished in April 1923. A new project on price forecasting was begun in 1922-23.

**"The Way Out for the American Farmer,"** in *Locomotive Engineers Journal*, July 1923, p. 536-538, 604. (118)

**"What Is Back of the Distress in the Wheat Belt?"** in *Agricultural Situation*, 4(3):12-16 (September 1923). (119)

**The Wheat Situation: A Report to the President by Henry C. Wallace, Secretary of Agriculture.** 126 p., tables, charts, Washington, D. C., U. S. Govt. Print. Off., 1923. Reprinted, without tables, in U. S. Department of Agriculture, *Yearbook*, 1923, p. 95-150. (120)

This bulletin was prepared largely by a committee under the direction of O. C. Stine and H. C. Taylor. H. C. Taylor wrote most of the summary and conclusions.

## 1924

**"Forecasting Fruit Production,"** in *California Countryman*, 11(4):5-6, 13-14, 22 (January 1925). (121)

Paper read at Deciduous Fruit Growers' Conference, Berkeley, California, Nov. 20, 1924.

**"Foreign Outposts of the Bureau of Agricultural Economics,"** in *Journal of Farm Economics*, 7:63-66 (January 1925). (122)

Presented at American Farm Economic Association, annual meeting, Chicago, Dec. 30, 1924.

"This is a brief summary of the methods used in gathering statistical information with regard to agricultural conditions and market demand in foreign countries and facilitating certain lines of selling in foreign markets."—*Experiment Station Record*, 53:795 (December 1925).

**Marketing of New England Farm Products,** Outline of Address. 7 p., manuscript. (123)

Address before Portland Farmers' Club, Portland, Maine, Oct. 3, 1924. The marketing problems of the Maine potato farmers were discussed.

**Marketing Research in the Department of Agriculture.** 10 p., manuscript, December 1924. (124)

Address before the Marketing Round Table of the American Economic Association, Chicago, Dec. 30, 1924. (A short account of this meeting in *American Economic Review Supplement*, 15:72-73 [March 1925]).

**Practical Farm Economics,** U. S. Department of Agriculture, Miscellaneous Circular 32, 100 p. Washington, D. C., Govt. Print. Off., 1924. (With H. R. Tolley and J. W. Tapp). (125)

**Report of Chief of Bureau of Agricultural Economics for the Fiscal Year Ended June 30, 1924.** 53 p. (Assisted by Division Leaders). (126)

The report discusses the inauguration of outlook reports the previous year.

[**Statement of H. C. Taylor Relative to His Presence at the Conference in the Department of**

**Commerce, March 24, 1923], in *Congressional Record*, 65:6577 (1924). (127)**

The Conference was on the foreign trade of the United States in agricultural products.

**"Statements of Dr. H. C. Taylor, Chief of Bureau of Agricultural Economics . . ."** in U. S. Congress, 68th, 2 session, House, Committee on Appropriations, *Hearings before Subcommittee . . . in Charge of Agricultural Appropriation Bill for 1926* (1924), p. 468-472, 473-481, 490-498. (128)

Taylor discussed the following subjects: Publication of *Agricultural Outlook* (p. 469), Cost of production studies made in 1922 and 1923 (p. 476-479), International Institute of Agriculture (p. 492-493), and Foreign personnel (p. 493).

## 1925

Between 1925 and 1931 Henry C. Taylor prepared several articles and addresses, eight of which are listed below, on the relation between the farmer's standard of living and the agricultural economy. No two of these are identical and there is variation in scope.

**"Buy Comfort—Not More Land,"** in *Country Gentleman*, 90:9, 46 (Mar. 28, 1925). (129)

**"Better Business and Better Living,"** in *Daily Pantagraph* (Bloomington, Ill.), Feb. 24, 27, 1926. Résumé of address before the Illinois Farmers' Institute, Quincy, Ill., Feb. 24, 1926. (130)

**Better Living on Farms.** 8 p., manuscript, May 12, 1926. Address before Farm-Electrical Conference, Chicago, May 12, 1926. (131)

**"Living Standards and Farm Incomes,"** in Dwight Sanderson, Chairman and Editor, Joint Committee of the American Country Life Association and the American Farm Economic Association, *Farm Income and Farm Life, A Symposium of the Social and Economic Factors in Rural Progress* (New York, 1927), p. 68-75. (132)

**"Farm Income and Standard of Life,"** in National Country Life Conference, *Proceedings, 10th and 11th, A Decade of Rural Progress* (1928), p. 117-122. An address given at the National Country Life Conference, East Lansing, Mich., Aug. 1-4, 1927. (133)

**"The Organized Farmer and an American Standard of Living,"** in *Equity News*, Oct. 15, 1927, p. 3-4, 10-11; and in *Bureau Farmer*, 3:17-21 (December 1927) and 4:23-24 (January 1928). Paper presented before the Wisconsin Farm Congress, Madison, Oct. 14, 1927. (134)

**"Better Living on Farms,"** in T. D. Eliot (ed.), *American Standards and Planes of Living* (Boston, 1931), p. 882-887. (135)

**"An Agricultural Program for Iowa: What Is Involved in Building a Higher Type of Rural Civilization,"** in *Wallaces Farmer*, 50:1386, 1394 (Oct. 23, 1925). (136)



Address delivered at the State Conference of Social Workers, Iowa City, Oct. 22, 1925.

"Agriculture's Business Service Bureau," in *Kiwanis Magazine*, 10:260-261, 291-292 (June 1925). (137)

"Business Service for the Farmer. How the United States Bureau of Agricultural Economics Promotes Orderly Production and Marketing," in *National Republican*, 11:4, 8-9 (Jan. 10, 1925). (138)

"Conference on Economic Principles of Cooperation," in American Institute of Cooperation, *American Cooperation* . . . 1925 (1925), 1: 126-144. (139)

Henry C. Taylor led the discussion at this conference.

Early History of Outlook Work. 3 p., manuscript. (140)

A Farm Economist in Washington (U. S. Department of Agriculture). 331 p., manuscript. (141)

[Written in 1925, revised and documented in 1926.]

See also History of Agricultural Economics in the United States, manuscript, 1940; Item 255.

"Farmers Quitting Farms Give Those Who Stay a Chance," *World* (New York City), Aug. 9, 1925; reprinted as "The Movement of Population from the Farms to the Cities in the United States," in *Economic World*, old series 116, new series 30:220-222 (Aug. 15, 1925). (142)

Address at the conference on "The Effects of Motor and Electric Power on Farming and the Necessary Adjustments of Man Power from Farms to Industrial Occupations," Washington, D. C., Feb. 17, 1925.

[Geographic Basis Essential to the Guidance of Agricultural Production], in *American Economic Review Supplement*, 16:115-117 (March 1926). (143)

Discussion at the annual meeting of the American Economic Association, New York, Dec. 28-31, 1925. O. E. Baker was chairman of the round table on "Economics and Geography."

Henry C. Wallace and the Farmers' Fight for Equality. 11 p., manuscript. (Also under the title Farmers' Fight for the Right.) (144)

Report of the Chief of the Bureau of Agricultural Economics for the Fiscal Year Ended June 30, 1925. 56 p. Washington, D. C., Govt. Print. Off. (Assisted by Division Leaders). (145)

"The Share of Agriculture in the National Income," in *Journal of Land & Public Utility Economics*, 3(2):145-162 (May 1927). (With Jacob Pearlman). (146)

"The purpose of this article is to show the share of the total national income received by agriculture in each year from 1909 to 1925. Prices are studied, the value of farm products analyzed, and the expense calculated and net income of agri-

culture computed for comparison with the total 'current income' of the people of the United States. . . .

"Maladjustment of price ratios of agricultural and nonagricultural commodities, due to the unbalanced economic life of the Nation and the artificial price influences brought about by legislation and organization, is pointed out as the central feature of the after-war depression in American agriculture."—*Experiment Station Record*, 57:679-680 (November 1927).

Revised as, "The Share of Agriculture in the National Income—Revised and New Figures for 1925 and 1926," *Journal of Land & Public Utility Economics*, 3:432-433 (November 1927). (147)

The first version of this paper with the title "The Farmers' Share in the National Income" (29 p., manuscript), was a lecture delivered at the Cornell University summer session, Aug. 14, 1925.

The same paper, slightly modified, was delivered with the title "The Share of Agriculture in the National Income" (18 p., manuscript) to the Annual County Farm Bureau Picnic, Mason City, Iowa, June 9, 1927; and (20 p., manuscript) to the Jones County Farm Bureau Picnic, Anamosa, Iowa, July 4, 1927.

"The Significance of the Cooperative Movement in the United States," in American Institute of Cooperation, *American Cooperation* . . . 1925 (1925), 1:43-57. (148)

Address to members of the American Institute of Cooperation, Philadelphia, July 27, 1925.

"Trends in the Dairy Industry," in *Cattleman*, 12(3):13, 15-18 (August 1925); and, slightly revised, in American Institute of Cooperation, *American Cooperation* . . . 1925 (1925), 2:22-31. (149)

Given as an address at the Dairy Trade Conference, held at the Institute, Philadelphia, August 6, 1925.

[Universal Standards for American Cotton], in Texas Cotton Association, *Addresses Delivered at the Fourteenth Annual Meeting*, Austin, Texas, April 3 and 4, 1925, p. 27-32. (150)

Emphasis was placed on services rendered by the Bureau of Agricultural Economics: not interference but service for those who want it.

"Universal Standards of Grade of American Cotton," "Official Report of the Twelfth Congress," in *International Cotton Bulletin*, 3:540 (July 1925). (151)

Taylor, in the name of the U. S. Secretary of Agriculture, extended to the International Cotton Federation an invitation to become one of the signatories of the Universal Standards Agreement, at the Congress held in Vienna, June 4-6, 1925.

## 1926

"Agricultural Contraction versus Expansion as a National Policy," in *Journal of Land & Public Utility Economics*, 2:367-368 (July 1926). (152)

"Agriculture and the Tariff," in Academy of Political Science, *Proceedings*, 12(2):21-29 (January 1927). (153)

Address delivered at the annual meeting of the Academy of Political Science, New York City, Nov. 17, 1926.

Modification of same address, with the title "Farm Surpluses and the Tariff," delivered at Farmers' Week, Urbana, Ill., Jan. 21, 1927.

"Cooperation as a Means of Reorganizing Marketing," in American Institute of Cooperation, *American Cooperation* . . . 1926 (1926), 1: 23-34. (154)

Paper read at the Institute of Cooperation, St. Paul, Minn., June 21, 1926.

**Debt Readjustment vs. Liquidation in the Corn Belt.** 2 p., manuscript, February 1926. (155)

County commissions are proposed whose function it would be to call in all the creditors of an insolvent farmer and arrange for debt adjustments on the basis of what the farmer can pay and thus avoid a liquidation sale which might yield less for the creditors.

**The Farmer and the Nation.** 9 p., manuscript. (156)

Summary of address before annual meeting of Iowa Farm Bureau Federation, Des Moines, Iowa, Jan. 13, 1926.

"The Iowa Movement," in *American Review of Reviews*, 73:269-274 (March 1926). (157)

"Master Farmers," in *Wallaces' Farmer*, 51(21): 755, May 21, 1926. (158)

Acceptance speech of the Farmer's invitation to serve on the Board to select twenty Master Farmers.

### 1927

"Agricultural Estate Management," *Journal of Land & Public Utility Economics*, 3:183-185 (May 1927). (159)

**The Agricultural Situation - Causes and Remedies.** 22 p., manuscript. (160)

Address to farmers of middle Tennessee, Columbia, Tenn., Aug. 10, 1927.

**Economic Problems of the Farmer.** 8 p., manuscript. (161)

Radio address, WGN, Chicago, Apr. 27, 1927. Second of series of 12 lectures on economic and social problems given by Northwestern University faculty members.

**The Economic Setting of the Farm Depression.** 22 p., manuscript. (162)

Paper presented before Border States Meeting on National Agricultural Policy, St. Louis, Nov. 1, 1927.

Also, with slight variations and additions, address delivered at annual meeting of Linn County Farm Bureau, Cedar Rapids, Iowa, Dec. 13, 1927. Press Release Northwestern University News, 3 p., mimeographed.

Revised as, Protection for the Farmer. 25 p., manuscript. Address delivered at Illinois Farmers

Institute, Waukegan, Ill., Feb. 16, 1928. Notice in *Tariff Review*, 79:90, 94 (March 1928).

**[Farm Economic Situation].** Statement before the Business Men's Commission on Agriculture. 17 p., manuscript, February 1927. (163)

The Business Men's Commission on Agriculture was organized by the joint action of the National Industrial Conference Board, Inc., and the Chamber of Commerce of the United States. Hearings were held in various cities from Dec. 20, 1926 to April 20, 1927. H. C. Taylor appeared before the Commission at the Chicago hearing on Feb. 1-4, 1927. Verbatim reports of the testimony of witnesses were not published, but information so gathered was used in preparing the report which is a book of 273 pages entitled *The Condition of Agriculture in the United States and Measures for Its Improvement*, published jointly by the two sponsoring agencies, Washington, D. C., 1927.

Suggestions made included taking land out of agricultural use, farming more extensively with less product per acre but more product per man, and the movement of surplus workers out of agriculture into industrial centers and finding jobs for them. The question of lowering the tariff or making it effective for agriculture was discussed.

The following manuscripts also were prepared on different aspects of the farm economic situation. The Agricultural Situation in the Middle West (a summary). 4 p., manuscript, c. 1927-1928; and The Recessions in Agriculture Since 1920. 19 p., manuscript, c. 1927-1928.

"The Farmer and the Tariff," in *American Farming*, 22:3, 10 (December 1927). (164)

"Henry Krumrey, A Courageous and Effective Leader," in *Federation Guide and Market News* (Henry Krumrey Memorial Supplement), 7(11):7 (October 1927). (165)

Remarks at unveiling of the Henry Krumrey Memorial Tablet at Plymouth, Wis., Oct. 16, 1927.

"Recent Trends in Land Values and Some of the Causes," in *Land Valuation*, Missouri Agricultural Experiment Station Bulletin 255 (Columbia, 1927), p. 51-57. (166)

This is an abstract of an address delivered at the first Short Course in Land Valuation at the College of Agriculture of the University of Missouri, held on July 26 and 27, 1927.

"Research in Agricultural Economics," in *Journal of Farm Economics*, 10:33-41 (January 1928). (167)

Paper read at annual meeting of the American Farm Economic Association, Washington, D. C., Dec. 28, 1927.

**Taxation in Illinois:** Letter to the Editor of the *Evanston News-Index*. 1 p., manuscript, July 5, 1927. Notice in *Evanston News-Index*, with title "The 'Squires' Aroused." (168)

"The Value of Government Crop Forecasting to the Farmer," in *Illinois Agricultural Association Record*, 5:1, 3, 7 (October 1927). (169)

Radio address given at Illinois Agricultural Association, Chicago, over WJJD, Oct. 7, 1927.

## 1928

**The Farmer and the Nation.** 4 p., manuscript, January 1928. (170)

Summary of address at annual meeting of Minnesota Farm Bureau Federation, St. Paul, Jan. 17, 1928. The meeting was held in conjunction with the University of Minnesota Farmers' and Home-Makers' Week Short Course, Jan. 16-21, 1928.

**Information Service Needs for Intelligent Marketing.** 6 p., manuscript. (171)

Summary of address, Jan. 12, 1928, at Farmers' Week, Urbana, Ill.

**One Type of Difficulty in Economic Research in Agriculture.** 6 p., manuscript. (172)

Paper presented at meeting of Social Science Research Council, Hanover, New Hampshire, August 1928.

**"The Vermont Rural Life Survey,"** in Annual Meeting of the New England Research Council, *Proceedings*. Mimeographed. (173)

A statement Dec. 6-7, 1928, on purpose, plans, procedures, and the various agencies cooperating in making the survey of rural Vermont.

## 1929

**"The Agricultural Marketing Act,"** in *Rural America*, 7(7):4 (September 1929). (174)

It is indicated that the Act would be ineffective and that doubtless the good men on the Federal Farm Board would appraise the situation and then ask for more authority, in which they should have the backing of organized agriculture.

**[Agriculture and Tariff],** in *Journal of Farm Economics*, 12:98-99 (January 1930). (175)

Discussion of a paper on "The Agricultural Tariff of 1922 and a Look Ahead" by B. H. Hibbard and one on "Analysis of Tariff Duties" by J. D. Black, read at the annual meeting of the American Farm Economic Association, Washington, D. C., December 1929.

**[Discussion],** in International Conference of Agricultural Economists, *Proceedings*, 1st (1929). (176)

At the conference held at Dartington Hall, Totnes, Devon, England, Aug. 26-Sept. 6, 1929 Taylor participated in the discussion of papers by: Orwin and Maxton, p. 50; Warren, p. 63; Bridges, p. 80-81; Enfield, p. 170; Case, p. 108-109; and Orr, p. 275-276.

**"Farm Relief from Several Angles,"** in *Burlington (Vt.) Free Press and Times*, Apr. 17, 1929. (177)

**"My Philosophy of Rural Life,"** in *Publication of the American Sociological Society, Studies in Quantitative and Cultural Sociology*, 24:232-233 (May 1930); and, slightly revised, as "My Philosophy of Country Life," in *Rural America*, 8(6):6-7 (June 1930). (178)

A paper read before the Rural Sociological

Section, at the annual meeting of the American Sociological Society, Washington, D. C., Dec. 27-30, 1929.

**National Agricultural Policy in the United States.** 4 p., manuscript, August 1929. (179)

Summary of statement made at Institute of Politics, Williamstown, Mass., Summer, 1929.

**"The Need of a Rural Life Program,"** in American Country Life Conference, *Proceedings*, 12th, *Rural Organization*, 1929 (1930), p. 43-49. (180)

Address read at the American Country Life Conference, Ames, Iowa, Oct. 17-20, 1929.

**"The New Farm Economics,"** in *Journal of Farm Economics*, 11:357-367 (July 1929). (181)

"The problems of distribution of wealth which concern the farmer no longer center about the division of the proceeds of the farm among those who participate in farming by furnishing land, labor, equipment, or management. A fair share in the national income has become the issue to which the farm economist must give major attention. Our national agricultural policy is, and for sometime has been, against the best interests of the farmers — not as the result of deliberate planning to injure farmers, but of piecemeal and haphazard development. Bringing agriculture into balance with other industries is the center of the field of the new farm economics. Seven lines of work are laid down." — S. W. Mendum, in *Social Science Abstracts*, 2:1505 (February 1930).

**"The Occupational Distribution of Wealth,"** in International Conference of Agricultural Economists, *Proceedings*, 1st (1929), p. 172-175, 182. (182)

Paper presented at the First International Conference of Agricultural Economists, Dartington Hall, England, Aug. 26-Sept. 6, 1929.

**"Projects of the Vermont Commission on Country Life,"** in *Proceedings, Conference on Rural Family Relations* (1929), p. 24-29. (183)

Address at conference held at Merrill-Palmer School, Detroit, Mar. 23-24, 1929.

**"A Rural Development Commission,"** in American Country Life Conference, *Proceedings*, 12th, *Rural Organization*, 1929 (1930), p. 77-84. (184)

Address at the American Country Life Conference held at Ames, Iowa, Oct. 17-20, 1929.

**Revised as, "The Vermont Commission on Country Life,"** in *Journal of Farm Economics*, 12:164-173 (January 1930). (185)

Address given before the annual meeting of the American Farm Economic Association, Washington, D. C., Dec. 30, 1929.

**Revised as, "Fact-Finding as a Foundation for State Leadership,"** in National Education Association, *Proceedings*, 68th (1930), p. 426-430. (186)

Address at annual meeting of the National Education Association, Columbus, Ohio, June 28-July 4, 1930.

**Vermont Commission on Country Life, Annual Report of the Director for the Fiscal Year July 1, 1928 to June 30, 1929.** 10 p., mimeographed, June 30, 1929. (187)

**"The Wallace Memorial: Opening Statement,"** in American Country Life Conference, *Proceedings, 12th, Rural Organization, 1929* (1930), p. 36-37. (188)

Opening address at American Country Life Conference held at Ames, Iowa, Oct. 17-20, 1929.

**"What Constitutes Farm and Agricultural Income?"** in *Proceedings of the Agricultural Policy Conference, 1929; Connecticut Agricultural College Bulletin, 25*(2):6-9 (August 1929). (189)

Paper delivered at Connecticut Agricultural College Conference, Storrs, Conn., Aug. 8, 1929.

**Review:** E. R. A. Seligman, *The Economics of Farm Relief* (New York, 1929), in *Rural America, 7*(4):7, 12 (April 1929). (190)

### 1930

**"Economics vs. Politics,"** in *Rural America, 8*(4):2 (April 1930). (191)

**"Our Greatest Economic Issue,"** in *Rural America, 8*(2):3-5 (February 1930), and answered by Harlan Martin (pen name used by Henry C. Taylor), in *Rural America, 8*(3):13 (March 1930). (192)

**"Policies in the United States Affecting Agriculture,"** in International Conference of Agricultural Economists, *Proceedings, 2nd* (1930), p. 236-245. (193)

Presented at conference cited, Cornell University, Ithaca, N. Y., Aug. 18-29, 1930. This is a revised and expanded version of an address with title, Unlimited Agricultural Cooperation: Will It Prove an Effective Remedy for the Farmers' Economic Ills?, at Institute of Public Affairs, University of Virginia, Open Forum, Aug. 7, 1930. Noted in *New Republic, 64*:29-30 (Aug. 27, 1930).

**"The Standard of Life,"** in *Rural America, 8*(10):2-3 (December 1930). (194)

**Reviews:** L. F. Carr, *America Challenged* (New York, 1929), in *Political Science Quarterly, 45*:304-305 (June 1930); and C. C. Zimmerman, "Standards of Living and the American Farm Program," *Rural America, 8*(5):3-7 (May 1930), in *Rural America, 8*(6):8-9 (June 1930). (195)

### 1931

**"Are Monopolies Bad? Farmers' Hope Lies in More Intelligent Free Competition among the Industries,"** in *Wallaces' Farmer and Iowa Homestead, 56*:888-889 (Aug. 1, 1931). (196)

**Group Thinking in Vermont.** 8 p., manuscript. (197)

The original article is in the files of the Vermont Commission on Country Life at the Robert Hull Fleming Museum, University of Vermont, Burlington. H. C. Taylor was director of the Ver-

mont Commission on Country Life, July 1928-September 1931. This was written in response to a personal request from Mrs. F. D. Roosevelt in April 1931 when Taylor was a guest in the Roosevelt home.

**"Introduction,"** in *Rural Vermont - A Program for the Future by Two Hundred Vermonters* (Burlington, Vt., 1931), p. 1-5. (198)

The whole report was prepared under the direction of H. C. Taylor.

**"Possibilities of Co-ordination of Government and Independent Research Activities,"** in *Co-operative Research: A Discussion Held upon the Occasion of the Dedication of the Brookings Institution Building* (Washington, D. C., 1931), p. 25-35. (199)

**"The Rural Minister's Message,"** in *Rural America, 9*(2):4 (February 1931). (200)

**"Why Local Governments Need Help from Federal Treasury. Economic Justification of Practice as Well as Importance of Providing for Local Autonomy in Administration of Funds Discussed,"** in *United States Daily, 6*(149):10 (Aug. 26, 1931); and as "Federal Aid," in *Rural America, 9*(7):14-16 (October 1931); revised as "The Advisability of Federal Aid Acts," in *State Government, 4*:3-4 (October 1931). (201)

**"William Jasper Spillman, 1863-1931, First President of the American Farm Management Association,"** in *Journal of Farm Economics, 14*:1 (January 1932). (With T. N. Carver and G. F. Warren). (202)

Memorial presented at meeting of the American Farm Economic Association, Washington, D. C., Dec. 29, 1931.

**Review:** E. A. Stokdyk and C. H. West, *The Farm Board* (New York, 1930), in *American Economic Review, 21*:117-119 (March 1931). (203)

### 1932

**"Agricultural Missions,"** in Commission of Appraisal, William Ernest Hocking, Chairman, *Re-Thinking Missions. A Laymen's Inquiry after One Hundred Years* (New York, 1932), p. 214-236. (204)

Individual authors are not indicated in the book but Chapter 10, cited above, was written by Henry C. Taylor, assisted by Harper Sibley, members of the Commission of Appraisal, under which this Missions Inquiry was conducted.

**"The Foundations of Agricultural Missions,"** in *Rural America, 11*(5):9 (May 1933); and in *Agricultural Missions Notes, No. 5, p. 1-2* (January 1933). (205)

Paper read at annual meeting of the International Association of Agricultural Missions, New York City, Dec. 9, 1932.

**"Human Welfare Economics,"** in *Rural America, 10*(9):2 (November 1932). (206)

**"Introductory Note,"** in Lewis Cecil Gray, *History of Agriculture in the Southern United States*

to 1860 (Washington, D. C., 1933), v. 1, p. v-ix. (207)

At the request of Henry W. Farnam, Taylor prepared this introduction in September, 1931, although it is dated 1932 in the book. It relates to the author, the sponsors, the contents of the volumes, and the relation of this work to other work in the field of southern agriculture.

**What Next for Agriculture?** Outline. 4 p., mimeographed. (208)

### 1933

**"Agriculture and Village Life in India in Their Relation to the Missionary Enterprise,"** in *Laymen's Foreign Missions Inquiry* . . . Supplementary Series . . . Pt. 1, Regional Reports of the Commission of Appraisal (New York, 1933), 1:1-26; "Agriculture and Rural Life [in China] in Relation to the Mission Enterprise," *ibid.*, 2:1-21; "Agriculture and Country Life [in Japan] in Relation to the Christian Enterprise," *ibid.*, 3:1-21. (209)

Individual authors are not indicated in the volumes but Henry C. Taylor wrote the above chapters as a member of the Commission of Appraisal.

**"Dr. Taylor in Rome,"** in *Rural America*, 11(9):2 (November 1933). (210)

Statement by Henry C. Taylor, Oct. 12, 1933, at the time of his initiation as a member of the Permanent Committee of the International Institute of Agriculture, Rome. He began his address by saying, "It is in the spirit of David Lubin with his great desire to help the farmers of the world that I have come. . . ."

**"National Policies Affecting Country Life,"** in American Country Life Conference, *Proceedings*, 16th, *National Policies Affecting Rural Life* (1934), p. 6-30; and, with title "National Policies Affecting Agriculture," in *Rural America*, 11(7):8-11 (September 1933) and 11(8):3-7 (October 1933). (211)

Presidential address at American Country Life Conference, Blacksburg, Va., Aug. 1-4, 1933.

Subheadings: A look backward; Home-market theory; Large farms— heavier production; Problems of distribution; Farmers' share in income; Urban factors depress agriculture; Fallacy of inducing scarcity; Price control for general welfare; How much limitation of freedom; Toward social planning; Tackling tariff revision; A sympathetic administration; The road to nationalization; Victory for the higher life; Wise use of leisure; Building a rural culture; Creating rural leadership; Toward the beloved community.

### 1934

**The International Institute of Agriculture.** 4 p. (Rome, 1934); and in *Rural America*, 13(5): 8-9 (May 1935). (212)

**"International Planning for Agricultural Production,"** in International Conference of Agricultural Economists, *Proceedings*, 3rd (1935), p. 446-457. (213)

Paper read Sept. 1, 1934, at conference held at

Bad Eilsen, Germany; Aug. 26-Sept. 2, 1934; a discussion of means of putting world trade on a basis which will yield the maximum for the well-being for all peoples of the world. It was stated that the gradual process of transforming world trade from a tariff-bound basis to a rational basis could, probably, be best attained through international planning and international trade agreements.

**Review:** P. C. Campbell, *American Agricultural Policy* (London, 1933), in *Political Science Quarterly*, 49:618-620 (December 1934). (214)

### 1935

**Farm Foundation Reports; Informal Progress Reports, 1935-1945.** (215)

These are the reports and recommendations of H. C. Taylor as Managing Director of the Farm Foundation from November 1935 to 1945. They are basic documents showing the evolution of the Farm Foundation in its formative period.

### 1936

**Agricultural Adjustments in Europe and the Farm Problem in the United States.** 9 p., mimeographed. (216)

Major attention is given to agricultural adjustments in Europe, which throw light upon the need for adjustments in the United States. Parts very similar to Item 217.

Paper read before the Economic Club of Chicago, Feb. 25, 1936.

**Agricultural Economics and Public Leadership.** 18 p., manuscript. (217)

Paper read at meeting of Land Grant Colleges, Houston, Texas, Nov. 16, 1936. Uses material from Item 216. A discussion of the development of the field of agricultural economics: cooperative marketing, foreign markets, land tenure, outlook reports, and 7 pages on agricultural readjustments in Italy. A note of regret that the results of research are so slow in getting into the channels of real life.

**"Commercial Policy and the Outlook for International Trade in Agricultural Products,"** in International Conference of Agricultural Economists, *Proceedings*, 4th (1937), p. 183-185. (218)

This paper was the opening contribution to a discussion on the subject at the conference held at St. Andrews, Scotland, Aug. 30-Sept. 6, 1936.

**"Farm Organization with Special Reference to the Needs of Technical, Industrial, and Economic Development of Agriculture,"** in International Conference of Agricultural Economists, *Proceedings*, 4th (1937), p. 290-291. (219)

Remarks at the conference held at St. Andrews, Scotland, Aug. 30-Sept. 6, 1936. A brief discussion of the difficulties of corporation farming by insurance companies that had taken over farms from insolvent farmers in Iowa about 1930.

**"The Historical Approach to the Economic Problems of Agriculture,"** in *Journal of Farm*



*Economics*, 19:605-607 (May 1937), and *Agricultural History*, 11:221-223 (July 1937). (220)

Address at joint session of the American Farm Economic Association and the Agricultural History Society under the general heading "Historical Aspects of Agricultural Adjustment," Chicago, Dec. 28, 1936. The historical method is important because it gives the dynamic point of view. The accounting and statistical materials will possess their greatest values in the light of the historical setting.

**Land Tenure in the Corn Belt.** 3 p., manuscript. (221)

Report to the Farm Foundation Trustees relating to the organization of a Corn Belt Committee on Land Tenure.

**"Looking Forward,"** American Country Life Conference, *Proceedings, 19th, Education for Democracy* (1937), p. 144-146. (222)

Address August 13, at American Country Life Conference held at Kalamazoo, Mich., Aug. 10-13, 1936. A call for leadership with moral fervor.

**New Fields for Cooperative Effort.** Round Table Discussion, Henry C. Taylor, Chairman. 24 p., manuscript. (223)

Record of round table meeting at the University of Illinois, Urbana, June 15, 1936.

**"Tribute to Kenyon L. Butterfield,"** in *Rural America*, 14(2):7-8 (February 1936). (224)

**Review:** Cesare Longobardi, *Land-Reclamation in Italy; Rural Revival in the Building of a Nation* (London, 1936), in *Agricultural Economics Literature*, 10:537-539 (September 1936). (225)

### 1937

**The Church and the Economic Class Struggle.** 10 p., manuscript; and *Christian Statesmanship*. 12 p., manuscript. (226)

Summary of statement made at Campbell Institute, Chicago, July 27, 1937.

**The European Situation.** 9 p., mimeographed, Jan. 18, 1937. (227)

Address before Institute of Rural Economics of the Extension Service, New Jersey State College of Agriculture and Agricultural Experiment Stations, Rutgers University, New Brunswick, Jan. 18, 1937.

**Rural People and World Peace.** *Christian Rural Fellowship Bulletin* 28. 4 p., New York, January 1938; expanded, *Bulletin* 60, 6 p., March 1941; revised, in *American Country Life Conference, Proceedings, 23rd, Building Rural Communities* (1941), p. 22-31; revised, in *Foundations, a Journal of Discussion*, 1:1, 8-9 (December 1940); and in a 6-page leaflet privately printed and distributed by a worker for world peace in Missouri. (228)

Given as an address with some variations at the annual meeting of the Christian Rural Fellowship, New York, Dec. 17, 1937, and at the American Country Life Conference, Lafayette,

Ind., Nov. 7, 1940. Also revised as "Agricultural Foundations of a Just and Enduring Peace," in *Commission on World Peace of the Methodist Church, When Hostilities Cease* (Chicago), p. 61-69. An address at the conference on Bases of a Just and Enduring Peace, Chicago, May 28, 1941.

**The Significance of Rural People. 3, To Governments.** 6 p., mimeographed. New York, Agricultural Missions Foundation, Inc. (229)

Presented at the Agricultural Missions Conference, Pennsylvania State College, October 7-8, 1937.

**"What Should Be Done about Farm Tenancy,"** in *Journal of Farm Economics*, 20:145-152 (February 1938). (230)

Paper presented at meeting of American Farm Economic Association, Atlantic City, N. J., Dec. 29, 1937.

**Reviews:** Chen Han-Seng, *Landlord and Peasant in China* (New York, 1936), in *Annals of the American Academy of Political and Social Science*, 190:242-243 (March 1937), and in *Journal of Farm Economics*, 19:819-820 (August 1937); Sir Josiah Stamp, *Motive and Method in a Christian Order* (New York, 1936), in *Journal of Farm Economics*, 19:660-661 (May 1937); and F. M. Woodard, *The Town Proprietors in Vermont. The New England Town Proprietorship in Decline* (New York, 1936), in *Journal of Farm Economics*, 19:669-670 (May 1937). (231)

### 1938

**"Cotton Curtailement Threatens the Corn Belt,"** in *Cotton Trade Journal* (1938 International Edition), 18:27-28 (1938). (232)

**Discussion of the Report of the U. S. Advisory Committee on Education.** 5 p., manuscript, April 14, 1938. (233)

H. C. Taylor was a member of the Advisory Committee. The Report is: U. S. Congress, 75th, 3 session, House Document 529 (1938).

**"Immediate Backgrounds of Present Agricultural Policies and Programs,"** in Annual Agricultural Conference for Southwestern States, *Proceedings* (Farm Foundation, Chicago), p. 56-67a. (234)

An address given at the conference, Texarkana, Dec. 8-9, 1939. A revision of an earlier address, "The Farmer's Price Problem," presented at the College of Agriculture, University of Minnesota, Jan. 19, 1938, and a paper given under the title "Immediate Backgrounds of Present Agricultural Policies and Programs," at the School for Extension Workers, University of Illinois, Urbana, Oct. 19, 1938. Also as "The Farmer's Economic Problem," *Kiwanis Magazine*, 24:70-71 (February 1939). Address at Kiwanis Club meeting, Chicago, Dec. 1, 1938.

Also, slightly revised, in *Supplementary Report of Addresses Given at the Sixth Annual Rural Leadership Institute*, Lexington, Kentucky, Apr. 28-May 3, 1940, p. 2-14.

Revised as, "The Farmer in the Groupistic Regime," in *Journal of Land & Public Utility Economics*, 16:253-261 (August 1940). (235)

Revised as, "Economic Groupism, and the Church," in W. E. Garrison, ed., *The Faith of the Free* (Chicago, 1940), p. 47-59; and in *Christian Rural Fellowship Bulletin* 115 (September 1946), p. 1-6.

"Land Tenure and the Social Control of the Use of Land," in International Conference of Agricultural Economists, *Proceedings*, 5th (1939), p. 140-149, 194-195. (236)

This was one of two papers opening a discussion of the subject at the conference, held at MacDonald College, Canada, Aug. 21-28, 1938.

"Religion and Statesmanship," in *Scroll*, 47:129-131 (December 1949). (237)

A letter written to Edward Ames, Nov. 17, 1938 and published by him 11 years later in *Scroll*.

"Rural People," in *Scroll*, 35:567-575 (April 1938). (238)

"Statement of Henry C. Taylor . . .," in U. S. Congress, 75th, 3 session, Senate, Committee on Manufactures, *Hearing Pursuant to Senate Resolution 114 (74th Congress) - a Resolution to Investigate the Desirability of Establishing a National Economic Council*, May 25, 1938 (1938), p. 13-14. (239)

### 1939

**Agricultural Economics - History - Notes** (in letter to O. C. Stine). 14 p., manuscript, June 15, 1939. (240)

"The Basis of International Peace," in *Rural America*, 18:11-12 (March 1940). Translated into Spanish: "Los cimientos de la paz internacional," *La Nueva Democracia*, 21:3-5 (January 1940). (241)

This article originally was written as a letter to Henry A. Wallace, Sept. 18, 1939. Mimeographed copies were rather widely distributed. The body of the letter was also mimeographed and distributed with the same title as the article.

"A Century of Agricultural Statistics," in *Journal of Farm Economics*, 21:697-706 (November 1939). (242)

Prepared for the special issue of the *Journal of Farm Economics* celebrating 100 years of collecting the statistics of agriculture.

"Cooperation for Occupational Outlook Service," in *Occupations - The Vocational Guidance Magazine*, 17:608-611 (April 1939). (243)

Speech entitled "What Agencies Should Provide Occupational Outlook Services," before National Vocational Guidance Association, Cleveland, Feb. 23, 1939.

**Development of Agricultural History in the U. S. Department of Agriculture**. 9 p., manuscript. (244)

Statement made at a meeting of a committee

of historians called to Washington, D. C., to consider the future development of agricultural history in the U. S. Department of Agriculture, May 23, 1939. Abstract in U. S. Bureau of Agricultural Economics, *Agricultural History In Relation to Current Agricultural Problems*. Mimeographed (Washington), p. 19-22.

"Early History of Agricultural Economics," in *Journal of Farm Economics*, 22:84-97 (February 1940). (245)

Address at annual meeting of the Farm Economic Association, Dec. 28, 1939. The session was a joint one with the Agricultural History Society. This paper is quite different in content from volume I of the 1940 manuscript entitled *Early History of Agricultural Economics to 1908*.

"Faculty Development and Recruiting," in *The Place Which Agricultural Economics Should Occupy in a Program of Development for the South*, *Proceedings*, Conference on Agricultural Economics, Chattanooga, June 8-13, 1939 (Washington, 1939), p. 33-37. (246)

Paper presented under the title, "Selecting Men for Work in Agricultural Economics," on June 11, 1939.

Revised and condensed as, "Training and Recruitment of Agricultural Economic Personnel: I, A General View," in *Journal of Farm Economics*, 22:411-414 (May 1940).

This is Part I of an article in 7 parts, each by a different author.

**Farm Management as a Two-Fold Concept**, Memorandum on. 3 p., manuscript, Sept. 2, 1939. (247)

**Questions for the Short-Course Students of the University of Wisconsin, Madison**, to Be Answered Preparatory to a Discussion with Dr. H. C. Taylor of the Farm Foundation, Chicago, Jan. 20, 1939. (248)

Questions intended to stimulate students to think about and plan for their futures, not just drift. Manuscript file contains students' answers.

**Some Cooperative History**. 3 p., mimeographed [Chicago, 1939]. (249)

Talk delivered at Second Cooperative Marketing Conference, held at Farm and Home Week, University of Illinois, Jan. 10, 1939.

**Statement Made to Members of the Youth Commission**. 4 p., manuscript. (250)

Presented at Washington, D. C., April 25, 1939.

"The Wagner Act Again," in *Scroll*, 36:216-218 (March 1939). (251)

An answer to "Why the Wagner Act?" by Alva W. Taylor, which appeared in an earlier issue of *Scroll*.

"What May We Expect the Government to Contribute to an Adequate Rural Life and What Is Left for the Church to Do?" in *A Report of the Proceedings of the Merom Rural Life Conference at Merom Institute, Merom, Indiana, March 24-26, 1939* (1939), p. 27-30. (252)

Address given at conference, March 25, 1939.

"Whither Disciples, Symposium," in *Scroll*, 37: 38-40 (October 1939). (253)

Discussion of article "Whither Disciples" appearing in the September *Scroll*.

### 1940

"Earle Marion Todd," in *Scroll*, 37:242-245 (April 1940). (254)

**History of Agricultural Economics in the United States.** 840 p., a collection of manuscripts, 1940 (also 1893, 1898, 1899, 1900). (255)

This set of manuscripts is a personal record of Henry C. Taylor in relation to the development of agricultural economics in the United States with special reference to the University of Wisconsin and the Bureau of Agricultural Economics, U. S. Department of Agriculture. In the preparation of *The Story of Agricultural Economics in the United States, 1840-1932* (1952) material from these manuscripts was used in some measure, but the major portion has not been published. It is divided into 5 parts, 8 volumes, as follows: Pt. 1, vol. 1, Early history of agricultural economics to 1908, 125 p.; vol. 2, Appendices to vol. 1, (a) The future farmer, 7 p. (1893); (b) Farm proprietorship in the United States, 10 p. (1898); (c) Economics of agriculture, 9 p. (1899); (d) Agriculture in Germany: notes on German agriculture, 50 p., revised and rewritten as *Size and Ownership of Farms in Germany*, 29 p. (1900-1901). Pt. 2, vol. 3, History of agricultural economics 1908-1911, 76 p. Pt. 3, vol. 4, History of agricultural economics, 1911-1919: the general setting, 7 p.; The University of Wisconsin: farm management, land, finance, 64 p.; vol. 5, The University of Wisconsin: cooperation and marketing, 47 p.; vol. 6, The University of Wisconsin: country life studies, 38 p. Pt. 4, vol. 7, Eight years at Tarpleywick (Henry C. Taylor's Wisconsin farm, 1911-1919), 83 p. Pt. 5, vol. 8, A farm economist in Washington (U. S. Department of Agriculture), 331 p. (written in 1925, documented and revised in 1926).

"Max Sering," in *Journal of Farm Economics*, 22:409 (February 1940). (With B. H. Hibbard, Chairman, H. C. M. Case, and W. I. Myers). (256)

[Honoring George F. Warren]. Remarks of Henry C. Taylor at Cornell Breakfast, Dec. 28, 1940, Farm Economic Association Meetings. 3 p., manuscript. (257)

"What Life Has Taught Me," in *Christian-Ecologist*, 78:378-379 (Apr. 4, 1940). (258)  
An autobiographical sketch.

**Why I Believe in Churches** (letter to S. C. Kincheloe). 4 p., manuscript, May 6, 1940. (259)

### 1941

**Agricultural Tour of the South.** Memorandum Relating to a Trip Made by Henry C. Taylor of the Farm Foundation, Dec. 19, 1941 - Feb. 22, 1942. 36 p., manuscript. (260)  
Notes made during trip and written up especially for the members of the Executive Committee of the Board of Trustees of the Farm Foundation.

cially for the members of the Executive Committee of the Board of Trustees of the Farm Foundation.

"The Development of Country Life Studies at the University of Wisconsin," in *Rural Sociology*, 6:195-202 (September 1941). (261)

**Recent Trends in Agricultural Economics.** 3 p., manuscript, Oct. 4, 1941. (262)

Emphasis is on the new political economy of agriculture introduced with price supports.

**The Youth Problem.** 7 p., mimeographed, Nov. 5, 1941. (263)

Address prepared for the panel discussion "Problems of Modern Youth," held as part of a Forum, "The American Woman and Her Responsibilities," sponsored by Stephens College, Columbia, Mo., Nov. 6-8, 1941.

**Review:** C. T. Schmidt, *American Farmers in the World Crisis* (New York, 1941), in *Journal of Political Economy*, 49:615-617 (August 1941). (264)

### 1942

"Occupational Opportunities for Rural Youth," in *Educational Record*, 23:299-301 (April 1942). (265)

**Rights and Responsibilities of Agriculture in War.** 14 p., mimeographed, June 1942. (266)

Address at Wisconsin's Annual State and County Rural Organization Leaders' Conference, Mauston, Wis., June 9-11, 1942.

### 1943

"Agriculture and the War," in *American Scholar*, 12:377-378 (Summer 1943). (267)

**The Economic Setting of Rural Education - Notes.** 9 p., mimeographed, July 1943. (With Anne Dewees Taylor). (268)

Discussion given July 20 by Henry C. and Anne Dewees Taylor at a Workshop on Rural Education in Wartime which was held under the leadership of Floyd Reeves at the University of Chicago, June 21-July 30, 1943.

**The Farm Foundation: Its First Ten Years, 1933-1943.** Farm Foundation Reports. 44 p. Chicago, 1943. Revised as, *The Farm Foundation: 1933-1945*, Farm Foundation Reports. 55 p. Chicago, 1945. (269)

"Foreword," p. 1, in *American Agriculture and the Rural Church, Memorandum for Bishops of the Methodist Church, Session of Council at Princeton, N. J., Dec. 14, 1943*, 8 p., mimeographed, Department of Agricultural Economics, University of Illinois, College of Agriculture, Urbana, December 1943; also in *Town and Country Church*, no. 7, part 1, April 1941. (270)

"Richard T. Ely [An Obituary]," in *Journal of Land & Public Utility Economics*, 19:389-390 (November 1943). (With George E. Wehrwein). (271)



"World Conditions in the Postwar Period that Will Affect Mississippi Valley Agriculture," in *Journal of Farm Economics*, 26:1-9 (February 1944). (272)

Paper presented at meeting of the American Farm Economic Association, St. Louis, Sept. 15-16, 1943.

**World Markets for Farm Products in the Postwar Era.** 3 p., manuscript, Nov. 1, 1943. (273)

Summary of talk before the Union League Club Committee on Post-War Planning, Chicago.

**World Trade in Agricultural Products.** 286 p., charts, maps, tables. New York, Macmillan Company, 1943. (With Anne Dewees Taylor). (274)

This book is a 277-page summary of *World Trade in Agricultural Products; Its Growth; Its Crisis; and the New Trade Policies*, a volume of 1102 pages by Lois B. Bacon and F. C. Schloemer working under the supervision of H. C. Taylor, and published by the International Institute of Agriculture, Rome, Italy, 1940.

An open letter from U. Papi, Secretary General of the International Institute of Agriculture to Professor G. Acerbo, President of the Institute, appearing on p. v-vi of the Bacon-Schloemer volume states that "This plan [for such a book on world trade] was first conceived by Henry C. Taylor [U. S. Delegate to I.I.A.] . . . Dr. Taylor secured a special grant of funds from the Rockefeller Foundation. . . . He secured the services of . . . Miss Lois B. Bacon . . . and Mr. Friedrich C. Schloemer . . . who began work at the Institute in the winter of 1934. . . . They spent the year 1937 at Chicago . . . under the direction of Dr. Taylor. . . . In October 1937 Dr. Taylor offered the whole manuscript . . . for publication by the Institute. The Permanent Committee . . . accepted the offer, and early in 1938 the authors returned . . . [to Rome] and completed this work. . . ." While the large book was in preparation plans were made for following it with a summary volume. The need became more pressing as only about 60 copies of the original book reached the United States before war conditions cut off all such shipments.

Rewrites or condensations of the final chapter of the book were published as follows:

"The World Social Structure" (a condensed and rewritten form of p. 264-277), by Caroline Sherman. 5 p., mimeographed, April 1944. This article was prepared by Miss Sherman for use at the American Country Life Conference, Chicago, Apr. 11-13, 1944.

"World Social Structure—What Shall It Be?" *Land Policy Review*, 7(3):3-7 (Fall 1944). This article is by Caroline Sherman (although her name does not appear), and also is based on p. 264-277.

"Economic Structure of the Post-War World," *Chronica Botanica*, 9:77-85 (Autumn 1945).

Reviewed by: A. A. Dowell, in *Journal of Land & Public Utility Economics*, 20:77 (February 1944); O. B. Jesness, in *Journal of Farm Economics*, 25:891-892 (November 1943); and H. S. Piquet, in *Land Policy Review*, 6:25-26 (Winter 1943).

## 1944

**Inter-Group Cooperation for the National Welfare.** 11 p., mimeographed, Aug. 9, 1944. (275)

This paper was read by Joseph Ackerman for Henry C. Taylor at the War and Reconstruction Conference on Fair Price Relationships and Full Employment at the University of Wyoming, Laramie, Aug. 9, 1944.

**"Major Obstacles in the Path of International Collaboration in Food and Agriculture,"** in T. W. Schultz (ed.), *Food for the World* (Chicago, 1945), p. 284-289. (276)

This paper was presented at the 20th Institute of the Norman Wait Harris Foundation, held at the University of Chicago, Sept. 4-8, 1944.

**"Obituary, Richard Theodore Ely, April 13, 1854-October 4, 1943,"** in *Economic Journal*, 54: 132-138 (April 1944). (277)

**"Pressure Groups and the General Interest,"** in National Farm Institute, *The Farmer Looks Ahead to Peace, Proceedings*, 7th (1944), p. 87-94. (278)

An address at the Annual National Farm Institute, Feb. 18-19, 1944, Des Moines, Iowa.

**Pressure Groups, with Reference to Their Effect on Consumption.** 13 p., mimeographed. (279)

Paper read before meeting of the Home Economics Association, Chicago, June 22, 1944.

## 1945

**Distribution of Incomes, as Influenced by the Limitations on Competition and by Living Standards.** Mimeographed (Chicago, 1947). (280)

Originally prepared as "Rural Life Problems and the University of Chicago" and read to the Social Sciences Faculty Exploratory Group, University of Chicago, October 9, 1945.

**The Farm Foundation and Its Interest in a Health Program for Rural Families.** 5 p., mimeographed, May 1945. (281)

A statement made to the Health Committee of the Northern Great Plains Agricultural Advisory Council, at Lincoln, Neb., May 17, 1945.

**The International Institute of Agriculture.** 4 p., mimeographed, April 12, 1945. (282)

This statement was prepared in response to questions asked by members of the Committee on Foreign Affairs of the House of Representatives at the hearings on "The Food and Agriculture Organization of the United Nations," (79th Congress, 1st sess., H. J. R. 145, April 12, 1945). Hearings were adjourned because of the death of President Franklin D. Roosevelt, but the statement was published as an appendix to the testimony by Albert S. Goss in the *Congressional Record*, 91:A-3071 (June 26, 1945).

**"Postwar Markets for American Farm Products,"** in Kansas State Board of Agriculture, *Report*, 64:56-66 (April 1945). (283)

Address at the annual meeting of the Board,

Jan. 10-11, 1945, at Topeka. This is a stenotyped report. H. C. Taylor spoke without notes.

**Proceedings of the Meeting of the Conference Committee on Rural Health Services.** 23 p., mimeographed. Chicago, Farm Foundation, January 1945. (284)

H. C. Taylor, as chairman of the organization session of the committee, explained the purpose of the committee and its relation to the Farm Foundation. His remarks occur throughout the proceedings.

#### 1946

**"Looking to the Future,"** in Joseph Ackerman and Marshall Harris (eds.), *Family Farm Policy: Proceedings of a Conference on Family Farm Policy* . . . Chicago, Feb. 15-20, 1946 (Chicago, 1947), p. 495-501. (285)

Closing remarks at the Farm Tenure Conference on the Family Farm in U. S. Land Policy, held at the University of Chicago, attended by participants from the British Commonwealth, Northern Europe, Central Europe, Latin America, and the United States.

#### 1947

**"The Development of Agricultural Economics in Europe prior to 1925; Excerpts from Angelo Mari's 'I nuovi sviluppi dell' economia agraria,'"** in *Agricultural History*, 21:169-177 (July 1947). (Editor, with Everett E. Edwards). (286)

#### 1948

**"Foreword,"** in Arthur P. Chew, *Plowshares into Swords* (New York, 1948), p. vii-xi. (287)

**"Galpin Undertakes the Study of Rural Life,"** in *Rural Sociology*, 13:119-121 (June 1948). (288)

**Reviews:** A. P. Chew, *Plowshares into Swords* (New York, 1948), in *Land*, 7:428-430 (Autumn 1948); and L. A. Salter, Jr., *A Critical Review of Research in Land Economics* (Minneapolis, 1948), in *Land Economics*, 24:196 (May 1948). (289)

#### 1950

**[Evaluation of the Lifetime Contributions of Professor Andrew Boss],** in Jesness, O. B., and others, *Andrew Boss* (Saint Paul, 1950), p. 69-71. (290)

#### 1951

**"Building Three Acres,"** in *Land*, 10:301-304 (Autumn 1951). (With Anne Dewees Taylor and Mary Dewees). (291)

**Did the Fabians Serve England Well?** (292)

A 7-page manuscript in which Henry C. Taylor tells of Sidney and Beatrice Webb as he knew them in 1899 and indicates that W. A. S. Hewins, Director of the London School of Economics, had a more comprehensive and saner view of the future trends in the economic life of England.

**"Elin Anderson as I Knew Her,"** in *Elin Lilja*

*Anderson, Rural Health and Social Policy* (Privately Printed), p. 11-12. (293)

Under the above title Miss Anderson's friends published, shortly after her death on Jan. 4, 1951, selections from her writings, together with four sketches about her life and work written by four close friends.

**"International Group Thinking,"** in K. H. Parsons, R. J. Penn, and P. M. Raup (eds.), *Land Tenure; Proceedings of the International Conference on Land Tenure and Related Problems in World Agriculture, Held at Madison, Wisconsin, 1951* (1956), p. 686-689. (294)

A statement made in Washington, D. C., by Henry C. Taylor, Nov. 17, 1951, to the delegates and trainees of the International Conference on Land Tenure and Related Problems held at the University of Wisconsin, Oct. 8-Nov. 15, 1951, under the guidance of Kenneth Parsons. The group visited Washington following the Conference. Taylor defined group thinking by saying: "In group thinking, the will of the participant is relaxed. He is content to let the conclusion be what it may and with zest co-operates with others in gathering facts, analyzing them, and scrutinizing every possible meaning of the facts with the view of arriving at the whole truth. . . . Group thinking leads to a common understanding, harmony of ideas, and co-operative effort."

**Point Four and Agricultural Missions.** December 1951. (295)

A brief manuscript indicating some vital elements to be considered if Point Four is to render the desired service.

#### 1952

**"L. C. Gray, Agricultural Historian and Land Economist,"** in *Agricultural History*, 26:165 (October 1952). (296)

**The Story of Agricultural Economics in the United States, 1840-1932; Men - Services - Ideas.** (Farm Finance Section by Norman J. Wall; Foreword by Everett E. Edwards; Indexed by Adelaide R. Hasse). xxvi, 1121 p. Ames, Iowa State College Press, 1952. (With Anne Dewees Taylor). (297)

The book was sponsored by the Farm Foundation of Chicago.

"We have sought to preserve a record of some of the major roots from which agricultural economics has grown, to trace the direction of the growth, and to honor those whose insight, integrity and purposefulness determined both the direction and the soundness of the growth during the years between 1840 and 1932. . . . we tried to show something of the character that lay back of the activities of each man.

"The plan of the project was based on the idea of quoting the actual words of agricultural economists. . . . That much good work has not been mentioned does not mean that it is not worthy of attention.

"Agricultural economics will, of course, have a continuous growth - here is a story of beginnings." - Authors' Note, p. 1021.

While the book is based upon presenting ideas

and activities of the past, the purpose that runs through the whole book is to contribute to the training of better agricultural economists for the future.

Reviewed by: G. P. Boucher, in *Land Economics*, 29:373-375 (November 1953); H. C. M. Case, in *Annals of the American Academy of Political and Social Science*, 296:184 (November 1954); *Current History*, 26:124 (February 1954); E. D. Ross, in *Journal of Economic History*, 14:65-67 (Winter 1954); Caroline Sherman, in *Agricultural History*, 26:161 (October 1952) and in *Land*, 12:348-349 (Autumn 1953); and O. V. Wells, in *Agricultural Economics Research*, 5:1-4 (January 1953).

### 1953

"Economists Do Know Something," in *American Scholar*, 22:508 (Autumn 1953). (298)

A definition of group thinking in a comment on an article by Fritz Machlup entitled "Do Economists Know Anything?"

**The Hope for World Democracy.** 11 p., manuscript. Short version in *Christian Rural Fellowship Bulletin*, no. 196 (October 1954). (299)

A speech made before the 50-Year Club of Drake University, Des Moines, Iowa, May 29, 1953, in which it is pointed out that the development of a world democracy is a long-time task because of the vast differences in the advancement of the various elements of the world population with respect to education, skills, and ideas. Point Four and UNESCO are discussed as means of laying the foundations for world democracy.

### 1954

"Justice for the Farmer and the Rest of Us," in *Land Economics*, 30:1-11 (February 1954). (300)

A brief summary of efforts to secure a fair share of the national income for farmers, followed by suggestions as to other approaches than price supports as possibly more effective and less disturbing to the efficiency of the national economy. See also Item 303.

"The Reorganization of the Economic Work of the USDA," in *Journal of Farm Economics*, 36:12-14 (February 1954). (301)

One of a series of articles by agricultural economists published under the overall title "The Fragmentation of the BAE."

"Richard T. Ely," in *Journal of Farm Economics*, 37:146-148 (February 1955). (302)

Read by E. W. Morehouse for Taylor at the celebration of the 100th anniversary of the birth of R. T. Ely (April 13, 1854) in Madison, May 6, 1954.

"Uncle Sam and the Farmer," in *American Scholar*, 23:434-448 (Autumn 1954). (303)

A re-write of much the same material as Item 300, but in a more popular form.

### 1955

"Food and Farm Land in Britain," in *Land Economics*, 31:24-34 (February 1955). (304)

A study of British farming past and present based on studies made in 1899 and 1954 with a view to determining the extent to which Britain can produce her food supply and reduce her dependence upon farms in foreign lands.

**Greetings to International Conference of Agricultural Economists at Otaniemi, Finland, Aug. 19, 1955.** 16 lines, in International Conference of Agricultural Economists, *Proceedings*, 9th (1956), p. 15-16. (305)

### 1956

**Food and Farm Land in West Germany.** 30 p., manuscript. (306)

A study of the extent to which West German farming can produce the nation's food requirements, in the light of studies made in 1900 and 1954-55.

**A World Agricultural Outlook Service.** 3 p., mimeographed. (307)

Speech at the 34th Annual National Agricultural Outlook Conference, Washington, D. C., November 29, 1956.

A brief sketch of the growth of outlook services in the United States with emphasis on the need for a world agricultural outlook service as a basis of adjusting agricultural production to the effective demands of the people of all nations.

### 1957

**Food and Farm Land in Japan.** 130 p., manuscript. (308)

A study of Japanese farming with especial reference to the expansion of farm land areas and new types of farming.

## FINDING LIST

This *Finding List* is designed to serve as an indication of contents, and thus to supplement the chronological arrangement. It is not an analytical index.

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